UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

washington, D.C. 2034

SCHEDULE 14A

SCHEDULE 14A INFORMATION

PROXY STATEMENT PURSUANT TO SECTION 14(a) OF THE SECURITIES EXCHANGE ACT OF 1934

Filed by the Registrant

Filed by a Party other than the Registrant \square

Check the appropriate box:

Preliminary Proxy Statement

 \Box Confidential, for Use of the Commission Only (as permitted by Rule 14a-6(e)(2))

Definitive Proxy Statement

Definitive Additional Materials

□ Soliciting Material Pursuant to § 240.14a-12

SONIM TECHNOLOGIES, INC.

(Name of Registrant as Specified in its Charter)

AJP HOLDING COMPANY, LLC ORBIC NORTH AMERICA, LLC JEFFREY WANG PARVEEN NARULA ASHIMA NARULA DOUGLAS B. BENEDICT JOSEPH M. GLYNN GREGORY M. JOHNSON SURENDRA SINGH MICHAEL WALLACE (Name of Person(s) Filing Proxy Statement, if other than the Registrant)

Payment of Filing Fee (Check all boxes that apply):

No fee required.

□ Fee paid previously with preliminary materials.

 \Box Fee computed on table in exhibit required by Item 25(b) per Exchange Act Rules 14a6(i)(1) and 0-11.

PRELIMINARY PROXY STATEMENT - SUBJECT TO COMPLETION

2025 ANNUAL MEETING OF STOCKHOLDERS

OF

SONIM TECHNOLOGIES, INC.

PROXY STATEMENT OF

AJP HOLDING COMPANY, LLC ORBIC NORTH AMERICA, LLC JEFFREY WANG PARVEEN NARULA ASHIMA NARULA DOUGLAS B. BENEDICT JOSEPH M. GLYNN GREGORY M. JOHNSON SURENDRA SINGH MICHAEL WALLACE

This proxy statement (this "**Proxy Statement**") and accompanying **BLUE** universal proxy card or **BLUE** voting instruction form are being furnished to stockholders of Sonim Technologies, Inc., a Delaware corporation ("**Sonim**" or the "**Company**") by the AJP/Orbic Parties (as defined below) in connection with the 2025 annual meeting of stockholders of the Company (including any and all adjournments, postponements, continuations or reschedulings thereof, or any other meetings of stockholders of the Company held in lieu thereof, the "**2025 Annual Meeting**"), currently scheduled to be held [virtually] on [•] 2025, at [•] [a.m.], Eastern Time. The Company has set [•] 2025 as a record date for determining stockholders entitled to notice of and to vote at the 2025 Annual Meeting (the "Record Date").

The participants in this solicitation are:

- AJP Holding Company, LLC, a Delaware limited liability company ("AJP").
- Orbic North America, LLC, a New York limited liability company ("Orbic").
- Jeffrey Wang, a citizen of the United States.
- Parveen Narula, a citizen of the United States.
- Ashima Narula, a citizen of the United States.
- Douglas B. Benedict, a citizen of the United States.
- Joseph M. Glynn, a citizen of the United States.
- Gregory M. Johnson, a citizen of the United States.
- Surendra Singh, a citizen of the United States.
- Michael Wallace, a citizen of the United States.

AJP is a limited liability company, of which Mr. Wang is the managing member. Orbic is a limited liability company, of which Ms. Narula is the sole member and manager, and Mr. Narula is the Chief Executive Officer. Douglas B. Benedict, Joseph M. Glynn, Gregory M. Johnson, Surendra Singh and Michael Wallace are our nominees (collectively, the "AJP/Orbic Nominees") to serve on the Sonim's Board of Directors (the "Board").

AJP and Orbic are collectively referred to as the "AJP/Orbic Parties" or "we", "us" or "our". The AJP/Orbic Parties and the AJP/Orbic Nominees are collectively referred to as the "Participants".

On January 10, 2025, Orbic entered into a non-binding preliminary summary of terms and conditions with AJP (the "AJP LOI"), pursuant to which Orbic indicated its intent to purchase from AJP 973,173 shares of Sonim common stock, par value \$0.001 per share ("**Common Stock**") that AJP acquired in 2022 when Sonim explored the sale of the entire Company.

On January 15, 2025, Orbic issued a press release with regard to the execution of the AJP LOI. In the press release, Orbic stated that it intended to initiate discussions with Sonim whereby the parties would be able to begin an arm's length strategic process to identify, monetize and deliver operating and financial synergies to both companies' stockholders and customers across manufacturing, operations, R&D, supply chains, and geographic market expansion opportunities globally, including the U.S., Europe, India, and other countries in Asia.

On January 22, 2025, Sonim issued a press release announcing the formation of a special committee comprised solely of independent directors (Mr. Mike Mulica and Mr. James Cassano) (the "Special Committee") to explore and evaluate strategic alternatives to enhance stockholder value following the Schedule 13D/A filed by AJP on January 17, 2025. As part of such press release, Sonim stated that, consistent with its fiduciary duties and in consultation with its advisors, including Roth Capital Partners, LLC ("Roth Capital"), the Special Committee would carefully consider and evaluate strategic alternatives received from several parties including, but not limited to, Orbic, to determine the course of action that it believes is in the best interests of Sonim and its stockholders.

On February 1, 2025, AJP and Orbic executed and placed into escrow, but did not release, a Securities Purchase Agreement with regard to, among other things, the purchase by Orbic from AJP of 973,173 shares of Common Stock.

On February 4, 2025, Equiniti Trust Company, LLC, Sonim's transfer agent, advised counsel to Orbic that Sonim had placed a stop transfer order with respect to the transfer of the shares of Common Stock held by AJP.

On March 11, 2025, AJP and Orbic entered into an Agreement and Irrevocable Proxy (the **'Proxy Agreement'**) to provide Orbic with sole voting power over all 1,946,345shares of Common Stock held by AJP to use in connection with a contemplated proxy solicitation for the election of a slate of nominees for election to the Company's board of directors at its 2025 Annual Meeting.

On March 20, 2025, AJP and Orbic submitted to the Company its formal notice of intent ("Notice") to nominate the AJP/Orbic Nominees to the Board following weeks of the Company having failed, in the view of the AJP/Orbic Parties, to constructively and meaningfully engage with Orbic in private in respect of a potential strategic business combination transaction.

On March 31, 2025, AJP and Orbic submitted to the Company's Board of Directors, a non-binding proposal (the "**Proposal**") to acquire Sonim in a business combination in which the Company's stockholders would receive a cash purchase price of \$4.00 per share.

On March 31, 2025, AJP and Orbic submitted a books and records demand (the 'Books and Records Demand") pursuant to Section 220 of the Delaware General Corporation Law (the 'DGCL") and the common law of the State of Delaware to the Company seeking to, among other things, review certain books and records of Sonim in connection with the 2025 Annual Meeting, including the election of directors and other matters that may come before the 2025 Annual Meeting.

On April 1, 2025, legal representatives of Orbic and representatives of Roth Capital had a meeting to discuss the Proposal. Thereafter, on April 4, 2025, the Special Committee submitted a letter to Orbic outlining certain criteria for moving forward with continuing discussions. As of the date hereof, no further communication regarding the Proposal has occurred between Sonim and Orbic.

On April 7, 2025, the Sonim Board of Directors issued a letter to AJP and Orbic rejecting its stockholder nominations, alleging that the nomination notice was deficient for failure to provide information regarding the experience, qualifications, attributes or skills of the AJP/Orbic Nominees pursuant to Item 401(e) of Securities and Exchange Commission ("SEC") Regulation S-K. In addition, on April 7, 2025, representatives of Sonim delivered a letter to representatives of Orbic contesting AJP and Orbic's prior Books and Record Demand.

On April 10, 2025, AJP and Orbic delivered a letter to the Board of Directors of Sonim contesting the prior rejection of the AJP and Orbic nominations and reaffirming its intent to pursue all available avenues to ensure its highly qualified slate of AJP/Orbic Nominees are presented to stockholders for election at the 2025 Annual Meeting.

As of the Record Date, the Participants collectively beneficially owned [•] shares of the Common Stock of the Company, constituting approximately [•] of the shares of Common Stock outstanding on the Record Date. Each share of Common Stock outstanding as of the Record Date is entitled to one vote on all matters presented at the 2025 Annual Meeting.

Given the rejection of the stockholder nominations made by Orbic and AJP by the Sonim Board of Directors, Orbic and AJP anticipate commencing legal action in the Delaware Court of Chancery seeking injunctive relief and a declaratory ruling regarding the validity of the AJP and Orbic nominations.

THIS SOLICITATION IS BEING MADE BY THE AJP/ORBIC PARTIES AND NOT ON BEHALF OF SONIM'S BOARD OF DIRECTORS.

This Proxy Statement and the accompanying **<u>BLUE</u>** universal proxy card or **<u>BLUE</u>** voting instruction form are first being sent or given on or about [•], 2025 to holders of shares of Common Stock as of the Record Date.

We are soliciting your vote because we strongly believe that the AJP/Orbic Nominees are the right leaders for Sonim at this critical time and that only through a transformation in leadership will the Company and stockholders see meaningful positive change. The AJP/Orbic Nominees are seasoned, industry professionals with the requisite education, skills, experience and appropriate sense of urgency to undertake a strategic assessment of Sonim and evaluate and, if appropriate, implement its strategic alternatives. Given Sonim's lackluster financial performance, continuing and substantial decline in stock price over the last five years, it is clear to the AJP/Orbic Parties that a change in leadership and strategic focus is critical not only for Sonim, but also for Sonim's stockholders to maximize return on their investment.

Despite having formed the Special Committee several months ago, the Special Committee has been painfully slow to act, despite unprecedented market volatility and in the face of staggering financial losses, including a 2024 annual net loss of (\$33.6 million) or (\$7.13) per share. While Sonim and the AJP/Orbic Parties have engaged in some preliminary discussions regarding the Proposal, the actions of the Special Committee to date have demonstrated that the Board of Directors is more interested in entrenching themselves and current management than maximizing stockholder value. In particular, Sonim's purported denial of the AJP/Orbic Parties nominations highlights the current Board of Director's determination to remain in office and an attempt to disenfranchise stockholders from the opportunity to make a meaningful choice regarding the go-forward leadership of the Company. In addition, the Board of Directors' approval of a more than doubling of change of control severance payments to current Chief Executive Officer, Hao (Peter) Liu, demonstrates the Board of Directors who are willing their fiduciary duties to stockholders. Stockholders of Sonim deserve to have directors who are willing to act in the best interests of all stockholders and in a manner that will allow Sonim to truly evaluate its strategic alternatives.

The AJP/Orbic Parties do not believe that it should take the launch of a proxy contest to replace the Board of Directors to motivate Sonim to do the right thing, and the AJP/Orbic Parties are committed to giving stockholders a voice regarding the leadership of the Company. The AJP/Orbic Parties believe that the continued pursuit of the proxy solicitation referred to in this Proxy Statement is necessary to continue to hold the Board accountable, especially in light of the current Board of Directors' efforts to entrench themselves. Sonim stockholders deserve strong, capable and open-minded independent directors, such as the AJP/Orbic Nominees, that have the experience and desire to explore every opportunity to unlock stockholder value and to return Sonim to profitability.

We ask for your support at the upcoming 2025 Annual Meeting:

- To elect each of the five AJP/Orbic Nominees, Douglas B. Benedict, Joseph M. Glynn, Gregory M. Johnson, Surendra Singh and Michael Wallace, to the Board to serve for a one-year term expiring at the next annual meeting of the Company's stockholders and until his or her successor is duly elected and qualified (the "Nomination Proposal"); and
- The ratification of the appointment of Moss Adams LLP as the Company's independent registered public accounting firm for the fiscal year ending December 31, 2025 (the "Auditor Proposal", and together with the Nomination Proposal, the "Orbic Proposals").

Each of the Participants may be deemed a "participant" in this solicitation under SEC rules.

Through this Proxy Statement and enclosed **BLUE** universal proxy card or **BLUE** voting instruction form, we are soliciting proxies to elect the five AJP/Orbic Nominees to become the Company's directors. The Participants and the Company will each be using a universal proxy card for voting on the election of directors at the 2025 Annual Meeting, which will include the names of all nominees for election to the Board. Stockholders will have the ability to vote for any combination (up to five total) of our AJP/Orbic Nominees and the Company's nominees on the enclosed <u>BLUE universal proxy card</u> or <u>BLUE voting instruction form</u>. There is no need to use the Company's universal proxy card or voting instruction form, regardless of how you wish to vote.

The names, background and qualifications of the Company's nominees and other information about them will be able to be found in the Company's definitive proxy statement for the 2025 Annual Meeting (the "Company Proxy Statement"), when it is filed by the Company with the SEC.

Assuming one or more of the AJP/Orbic Nominees receive sufficient votes to be elected to the Board, your vote to elect such AJP/Orbic Nominees will have the legal effect of replacing an equivalent number (up to five) of the incumbent directors of the Company. If elected, the AJP/Orbic Nominees, subject to their fiduciary duties as directors, will seek to work with the other members of the Board to maximize stockholder value.

The AJP/Orbic Parties urge stockholders to use our <u>BLUE universal proxy card</u> or <u>BLUE voting</u> <u>instruction form</u> to vote "FOR" the election of each of the five AJP/Orbic Nominees (i.e. "FOR" Douglas B. Benedict, "FOR" Joseph M. Glynn, "FOR" Gregory M. Johnson, "FOR" Surendra Singh, "FOR" Michael Wallace, and to "WITHHOLD" on the election of the following five incumbent directors: [•], [•], [•], [•], [•] and [•] (each, an "Opposed Company Nominee" and, together, the "Opposed Company Nominees"). Stockholders may vote for up to five nominees to the Board.

IMPORTANTLY, IF YOU MARK MORE THAN FIVE "FOR" BOXES WITH RESPECT TO THE ELECTION OF DIRECTORS, ALL OF YOUR VOTES FOR THE ELECTION OF DIRECTORS WILL BE DEEMED INVALID. IF YOU MARK FEWER THAN FIVE "FOR" BOXES WITH RESPECT TO THE ELECTION OF DIRECTORS, YOUR SHARES WILL BE VOTED "FOR" THE NOMINEES YOU HAVE SO MARKED, AS WELL AS SUCH AJP/ORBIC NOMINEES, AS DETERMINED IN THE PROXY HOLDER'S DISCRETION SO THAT THERE IS A TOTAL OF FIVE "FOR" VOTES.

THE AJP/ORBIC NOMINEES ARE COMMITTED TO ACTING IN THE BEST INTERESTS OF ALL STOCKHOLDERS. WE BELIEVE THAT YOUR VOICE IN THE FUTURE OF SONIM CAN BEST BE EXPRESSED THROUGH THE ELECTION OF THE AJP/ORBIC NOMINEES.

Except as set forth in this Proxy Statement, we do not know of any other matters to be presented for approval by the stockholders at the 2025 Annual Meeting. If, however, we learn of any other proposals made at a reasonable time before the 2025 Annual Meeting, we will supplement this Proxy Statement and provide stockholders with an opportunity to vote by proxy directly on such matters.

The AJP/Orbic Parties believe that substantial change is necessary for the Company to achieve its full potential and that this change must begin at the Board level. To that end, AJP and Orbic have nominated a slate of five highly qualified, independent nominees for election to the Board.

While no assurance can be given that the election of the AJP/Orbic Nominees to the Board will enhance value, we believe that the election of the AJP/Orbic Nominees will add strong, qualified, and necessary voices to the Board and send a strong message that stockholders are supportive of transformative change at Sonim. WE THEREFORE URGE YOU TO SUPPORT US IN THIS EFFORT BY VOTING "FOR" THE ELECTION OF EACH OF DOUGLAS B. BENEDICT, JOSEPH M. GLYNN, GREGORY M. JOHNSON, SURENDRA SINGH AND MICHAEL WALLACE, AND VOTING "WITHHOLD" ON THE ELECTION OF [•], [•], [•], and [•], BY FOLLOWING THE INSTRUCTIONS ON THE ENCLOSED BLUE UNIVERSAL PROXY CARD OR BLUE VOTING INSTRUCTION FORM TODAY.

ADDITIONALLY, THE AJP /ORBIC PARTIES URGE YOU TO VOTE "FOR" THE AUDITOR PROPOSAL BY FOLLOWING THE INSTRUCTIONS ON THE ENCLOSED <u>BLUE UNIVERSAL</u> <u>PROXY CARD</u> OR <u>BLUE VOTING INSTRUCTION FORM</u> TODAY.

The principal executive offices of the Company are located at 4445 Eastgate Mall, Suite 200, San Diego, California, 9212.

The Company has disclosed in its Annual Report filed on Form 10K with the SEC on March 31, 2025, that as of March 24, 2025, there were 6,324,057 shares of Common Stock outstanding. The Company Proxy Statement is expected to provide the current number of shares of Common Stock outstanding and entitled to vote at the 2025 Annual Meeting as of the Record Date.

As of the Record Date, the Participants collectively beneficially owned [•] shares of Common Stock, constituting approximately [•] of the shares of Common Stock outstanding on the Record Date. The AJP/Orbic Parties intend to vote all of their respective shares of Common Stock held as of the Record Date **"FOR"** the election of the five Orbic Nominees, **"WITHHOLD"** on the election of the five Opposed Company Nominees and **"FOR"** the Auditor Proposal.

This proxy solicitation is being made by the AJP/Orbic Parties, and not on behalf of the Board or the Company's management.

Important Notice Regarding the Availability of Proxy Materials for the 2025 Annual Meeting:

This Proxy Statement and the accompanying **BLUE** universal proxy card will be made available to stockholders by mail. The proxy materials, including the Proxy Statement, are also available at no charge on the SEC's website, which is *www.sec.gov*.

REGARDLESS OF WHETHER YOU INTEND TO ATTEND THE 2025 ANNUAL MEETING, YOUR PROMPT ACTION IS IMPORTANT. MAKE YOUR VIEWS CLEAR TO THE COMPANY BY SIGNING, DATING AND RETURNING THE BLUE UNIVERSAL PROXY CARD IN THE POSTAGE-PAID ENVELOPE PROVIDED, VOTING "FOR" THE ELECTION OF EACH OF THE FIVE AJP/ORBIC NOMINEES TODAY.

YOUR VOTE IS IMPORTANT, NO MATTER HOW MANY OR HOW FEW SHARES OF COMMON STOCK YOU OWN.

IMPORTANT VOTING INFORMATION

If your shares of Common Stock are held in your own name, please authorize a proxy to vote by signing and returning the enclosed **BLUE** universal proxy card in the postage-paid envelope provided or by instructing us by telephone or via the Internet as to how you would like your shares of Common Stock voted (instructions are on your **BLUE** universal proxy card).

If you hold your shares of Common Stock in "street name" with a bank, brokerage firm, dealer, trust company or other institution or nominee, only they can exercise your right to vote with respect to your shares of Common Stock and only upon receipt of your specific instructions. Accordingly, it is critical that you promptly give instructions to your bank, brokerage firm, dealer, trust company or other institution or nominee to ensure that a **BLUE** universal proxy card or **BLUE** voting instruction form is submitted on your behalf. Please follow the instructions to authorize a proxy to vote on the enclosed **BLUE** voting instructions to be delivered to them by Internet or telephone, instructions will be included with the enclosed **BLUE** voting instruction form.

As we are using a "universal" proxy card containing both the AJPOrbic Nominees as well as the Company's nominees to the Board, there is no need to use any other proxy card regardless of how you intend to vote.

PLEASE DO NOT RETURN ANY UNIVERSAL PROXY CARD OR VOTING INSTRUCTION FORM YOU MAY RECEIVE FROM THE COMPANY OR OTHERWISE AUTHORIZE A PROXY (OTHER THAN ON THE **BLUE** UNIVERSAL PROXY CARD OR **BLUE** VOTING INSTRUCTION FORM DELIVERED BY US TO YOU) TO VOTE YOUR SHARES OF COMMON STOCK AT THE 2025 ANNUAL MEETING, NOT EVEN AS A PROTEST VOTE. IF YOU HAVE ALREADY SENT A PROXY CARD TO THE COMPANY OR OTHERWISE AUTHORIZED A PROXY TO VOTE YOUR SHARES OF COMMON STOCK AT THE 2025 ANNUAL MEETING, IT IS NOT TOO LATE TO CHANGE YOUR VOTE. TO REVOKE YOUR PRIOR PROXY AND CHANGE YOUR VOTE, SIMPLY DATE, SIGN AND RETURN THE ENCLOSED **BLUE** UNIVERSAL PROXY CARD OR **BLUE** VOTING INSTRUCTION FORM IN THE POSTAGE-PAID ENVELOPE PROVIDED OR FOLLOW THE INSTRUCTIONS ON YOUR **BLUE** UNIVERSAL PROXY CARD OR **BLUE** VOTING INSTRUCTION FORM TO VOTE BY TELEPHONE OR VIA THE INTERNET. ONLY YOUR LATEST DATED PROXY WILL BE COUNTED.

Alliance Advisors LLC ("Alliance Advisors") is assisting us with our effort to solicit proxies. If you have any questions or require assistance in authorizing a proxy or voting your shares of Common Stock, or need additional copies of the Participants' proxy materials, please contact:

Alliance Advisors LLC

150 Clove Rd, #400 Little Falls Township, NJ 07424 Stockholders Call Toll-Free: 833-218-3964 E-mail: orbic@allianceadvisors.com

It is important that your shares of Common Stock be represented and voted at the 2025 Annual Meeting. Accordingly, regardless of whether you plan to attend the 2025 Annual Meeting, please complete, date and sign the <u>BLUE universal proxy card</u> or <u>BLUE voting instruction form</u> that has been provided to you by us (and not any universal proxy card that has been provided to you by the Company or any other proxy card or form that has been provided to you) and vote (i) "FOR" the election of each of the five AJP/Orbic Nominees (i.e. "FOR" Douglas B. Benedict, "FOR" Joseph M. Glynn, "FOR" Gregory M. Johnson, "FOR" Surendra Singh and "FOR" Michael Wallace) and "WITHHOLD" on the election of each of the five Opposed Company Nominees (i.e., [•], [•], [•], [•], [•], [•], and [•]) and (ii) "FOR" the Auditor Proposal.

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CAUTIONARY STATEMENT REGARDING FORWARD-LOOKING STATEMENTS

This Proxy Statement contains "forward-looking statements". Specific forward-looking statements can be identified by the fact that they do not relate strictly to historical or current facts and can be identified by the use of, without limitation, words such as "may," "will," "expects," "believes," "anticipates," "plans," "estimates," "projects," "targets," "forecasts," "seeks," "would," "could" or the negative of such terms or other variations on such terms or comparable terminology. Similarly, statements that describe our objectives, plans or goals, or anticipated future actions by the Company or the Board, are forward-looking. Our forward-looking statements are based on our current intent, belief, expectations, estimates and projections regarding the Company and projections regarding the industry in which it operates. These statements are not guarantees of future performance and involve risks, uncertainties, assumptions and other factors that are difficult to predict and that could cause actual results to differ materially. Accordingly, you should not rely upon forward-looking statements as a prediction of actual results and actual results may vary materially from what is expressed in or indicated by the forward-looking statements. This cautionary statement is applicable to all forward-looking statements contained in this Proxy Statement and the material accompanying this Proxy Statement.

BACKGROUND TO THIS SOLICITATION

The following is a chronology of material events leading up to this proxy solicitation:

- On April 13, 2022, Sonim entered into a subscription agreement (the 'Subscription Agreement") with AJP whereby, subject to the terms thereof, AJP agreed to purchase from the Company an aggregate of 20,833,333 shares of the Company's common stock for a purchase price of \$0.84 per share, for an aggregate purchase price of \$17.5 million. The Subscription Agreement further provided for a change in control of Sonim, appointment of a new Chief Executive Officer, Peter Liu, and appointment of three new independent directors and resignation of two existing directors.
- On July 13, 2022, Sonim and AJP consummated the first closing pursuant to the terms of the Subscription Agreement, and the Company issued and sold 14,880,952 shares of the Common Stock for the aggregate purchase price of \$12,500,000 or \$0.84 per share. At the first closing, 13,928,571 shares of Common Stock were issued to AJP, and 952,381 shares of Common Stock were issued to Peter Liu, Chief Executive Officer of the Company, as designated by AJP pursuant to the Subscription Agreement.
- On July 13, 2022, in connection with the transactions contemplated by the Subscription Agreement, Jeffrey Wang was appointed as a member of the Sonim Board of Directors.
- On July 13, 2022, Sonim and AJP entered into: (1) a registration rights agreement, pursuant to which
 the Company agreed (among other things), within 30 days of the second closing, to file with the SEC
 a registration statement to register the resale of all registrable securities held by AJP; and (2) a
 support agreement, whereby AJP agreed, among other things, to vote its shares of Common Stock in
 favor of the election of Michael Mulica and Alan Howe as directors of the Company.
- On July 13, 2022, AJP filed a Schedule 13D with the SEC disclosing its ownership of 13,928,571 shares of Common Stock.
- On August 8, 2022, Sonim and AJP consummated the second closing pursuant to the terms and conditions of the Subscription Agreement, whereby the Company issued and sold 5,952,381 shares of Common Stock for the aggregate purchase price of \$5,000,000 or \$0.84 per share. The entirety of the purchase price was paid by AJP. Following Sonim's Board approving of an assignment of the right to receive Common Stock under the Subscription Agreement, the Company issued 208,750 shares of Common Stock to each of two non-affiliated assignees of AJP, and 5,534,881 shares of Common Stock to AJP.
- On October 25, 2022, AJP filed Amendment No. 1 to Schedule 13D with the SEC disclosing its ownership of a total of 19,463,452.
- On July 17, 2024, Sonim effected a 1-for-10 reverse stock split of its issued and outstanding Common Stock. Following the occurrence of the July 2024 reverse stock split, AJP beneficially owned 1,946,345 shares of Common Stock.
- On January 10, 2025, Orbic entered into a non-binding preliminary summary of terms and conditions with AJP (the "AJP LOI"), pursuant to which Orbic indicated its intent to purchase from AJP 973,173 shares of Common Stock that AJP acquired in 2022.
- On January 15, 2025, Orbic issued a press release with regard to the execution of the AJP LOI. In its
 press release, Orbic stated that it intended to initiate discussions with Sonim whereby the parties
 would be able to begin an arm's length strategic process to identify, monetize and deliver operating
 and financial synergies to both companies' stockholders and customers across manufacturing,
 operations, R&D, supply chains, and geographic market expansion opportunities globally, including
 the U.S., Europe, India, and other countries in Asia.
- On January 15, 2025, Sonim issued a press release announcing certain preliminary financial results for the fourth quarter 2024.
- On January 17, 2025, AJP filed Amendment No. 2 to Schedule 13D with the SEC disclosing the execution of the AJP LOI with Orbic.

- On January 22, 2025, Sonim issued a press release announcing the formation of a special committee comprised solely of independent directors (Mr. Mike Mulica and Mr. James Cassano) (the "Special Committee") to explore and evaluate strategic alternatives to enhance stockholder value following the Schedule 13D/A filed by AJP on January 17, 2025. As part of such press release, Sonim stated that, consistent with its fiduciary duties and in consultation with its advisors, including Roth Capital Partners, LLC ("Roth Capital"), the Special Committee would carefully consider and evaluate strategic alternatives received from several parties including, but not limited to, Orbic, to determine the course of action that it believes is in the best interests of Sonim and its stockholders.
- On February 1, 2025, Orbic and AJP executed and placed into escrow, but did not release, a Securities Purchase Agreement with regard to, among other things, the purchase by Orbic from AJP of 973,173 shares of Common Stock.
- On February 3, 2025, Mr. Wang notified the Board of Directors of Sonim and its legal counsel, Venable LLP, that AJP and Orbic had finalized documentation to consummate the transactions contemplated by the AJP LOI and that Orbic's counsel would be following up shortly with the Special Committee to present its view on a proposal to move forward with Sonim in a collaborative arms-length manner to maximize stockholder value.
- On February 3, 2025, Mr. Parveen Narula, Orbic's Chief Executive Officer, sent an email to the Board of Directors of Sonim and its legal counsel Venable LLP introducing himself formally and that each party's respective attorneys review a proposed confidentiality and non-disclosure agreement prior to Orbic sharing further information regarding its proposal.
- On February 4, 2025, Equiniti Trust Company, LLC, Sonim's transfer agent, advised counsel to Orbic that Sonim had placed a stop transfer order with respect to the transfer of the shares of Common Stock held by AJP.
- On February 14, 2025, Roth Capital, Sonim's financial advisor, contacted Mr. Narula and Mr. Douglas Benedict, Executive Vice President of Corporate Development of Orbic, informing Orbic that it was "managing a strategic alternatives process" on behalf of Sonim, was establishing a data room with relevant information that would be made available to interested parties who executed an acceptable non-disclosure agreement and whether Orbic was interested in having a telephonic conversation to further discuss. Mr. Benedict and representatives of Roth Capital held a conference call during which Roth Capital repeated its role in the transaction advising Sonim and reiterated that in order to access the data room and continue any discussions with Sonim, Orbic would be required to execute a non-disclosure agreement, which included, among other things, a two-year standstill agreement. Mr. Benedict informed representatives of Roth Capital that given Orbic's publicly announced transaction with AJP and previous contact with members of the Board of Directors of Sonim, it would await further information regarding the data room and proposed confidentiality and non-disclosure agreement.
- On February 25, 2025, Sonim issued a press release providing an update on the Special Committee's strategic review process, noting that it continued to receive and evaluate inbound potential strategic alternatives in order to maximize stockholder value. In addition, Sonim stated that it had not decided on any specific path or transaction. Sonim affirmed that as of such date there had been no management discussions between Sonim and Orbic.
- On March 5, 2025, Mr. Benedict received follow-up email correspondence from a representative of Roth Capital inquiring about Orbic's interest in Sonim and which included a draft confidentiality and non-disclosure agreement with the two-year standstill provision. This email correspondence stated that the non-disclosure agreement would need to be executed before further additional details would be shared. Given Orbic's agreements with AJP regarding the purchase of its shares and the actions taken by Sonim to delay such transfer, Orbic was not agreeable to executing any confidentiality and non-disclosure agreement that included a standstill provision.
- On March 11, 2025, AJP and Orbic entered into the Proxy Agreement with AJP to provide Orbic with sole voting power over all 1,946,345 shares of Common Stock held by AJP to use in connection with a contemplated proxy solicitation for the election of a slate of nominees to the Company's board of directors at its 2025 Annual Meeting.

- On March 18, 2025, Orbic purchased 1,000 shares of Common Stock in the open market at a price of \$2.19 per share.
- On March 18, 2025, AJP and Orbic filed Amendment No. 3 to Schedule 13D with the SEC disclosing the execution of the Proxy Agreement and the 1,000 share of Common Stock purchase by Orbic.
- On March 20, 2025, AJP and Orbic submitted to the Company its Notice to nominate the AJP/Orbic Nominees to the Board following weeks of the Company having failed, in the view of the AJP/Orbic Parties, to constructively and meaningfully engage with Orbic in private in respect of a potential strategic business combination transaction.
- On March 24, 2025, AJP and Orbic filed Amendment No. 4 to Schedule 13D with the SEC disclosing the submission of the Notice to nominate the AJP/Orbic Nominees by AJP and Orbic to Sonim.
- On March 31, 2025, Sonim issued a press release announcing its full year 2024 financial results, which included, among other things: (i) a decrease in full year 2024 revenue of (38%) year-over year; (ii) full year negative gross margin was (17%); and (iii) a net loss of (\$33.6 million) dollars, or (\$7.13) per share, for full year 2024.
- On March 31, 2025, Orbic submitted to Sonim's Board of Directors its Proposal to acquire Sonim in a business combination in which the Company's stockholders would receive a cash purchase price of \$4.00 per share.
- On March 31, 2025, AJP and Orbic filed Amendment No. 5 to Schedule 13D with the SEC disclosing the submission of the Proposal to the Board of Directors of Sonim.
- On March 31, 2025, Orbic submitted a books and records demand (the 'Books and Records Demand") pursuant to Section 220 of the Delaware General Corporation Law (the 'DGCL") and the common law of the State of Delaware to the Company seeking to, among other things, review certain books and records of Sonim in connection with the 2025 Annual Meeting, including the election of directors and other matters that may come before the 2025 Annual Meeting.
- On April 1, 2025 legal representatives of Orbic and representatives of Roth Capital had a meeting to discuss the Proposal.
- On April 4, 2025, the Special Committee submitted a letter to Orbic outlining certain criteria for moving forward with continuing discussions with Orbic regarding a strategic transaction.
- On April 7, 2025, the Sonim Board of Directors issued a letter to AJP and Orbic rejecting its stockholder nominations, alleging that the nomination notice was deficient for failure to provide information regarding the experience, qualifications, attributes or skills of the AJP/Orbic Nominees pursuant to Item 401(e) of Regulation S-K.
- On April 7, 2025, representatives of Sonim delivered a letter to representatives of Orbic contesting AJP and Orbic's Books and Records Demand.
- On April 10, 2025, AJP and Orbic delivered a letter to the Board of Directors of Sonim contesting the prior rejection of the AJP and Orbic nominations and reaffirming its intent to pursue all available avenues to ensure its highly qualified slate of AJP/Orbic Nominees are presented to stockholders for election at the 2025 Annual Meeting.
- On April 10, 2025, AJP and Orbic filed Amendment No. 6 to Schedule 13D with the SEC disclosing the submission of the April 10, 2025 letter to the Board of Directors of Sonim refuting the purported rejection of the AJP/Orbic Nominees.

Given the rejection of the stockholder nominations made by Orbic and AJP by the Sonim Board of Directors, Orbic and AJP anticipate commencing legal action in the Delaware Court of Chancery seeking injunctive relief and a declaratory ruling regarding the validity of the AJP and Orbic nominations.

REASONS FOR THE SOLICITATION

The AJP/Orbic Parties strongly believe that the AJP/Orbic Nominees are the right leaders for Sonim at this critical time and that only through a transformation in leadership will the Company and stockholders see meaningful positive change. The AJP/Orbic Nominees are seasoned, industry professionals with the requisite education, skills, experience and appropriate sense of urgency to undertake a strategic assessment of Sonim and evaluate and, if appropriate, implement its strategic alternatives. Given Sonim's lackluster financial performance and substantial and accelerating decline in stock price over the last five years, it is clear to the AJP/Orbic Parties that a change in leadership and strategic focus is critical not only for Sonim, but also for Sonim's stockholders to maximize return on their investment. Although the AJP/Orbic Nominees have not made any commitment to the immediate needs of the Company and will actively engage with the AJP/Orbic Parties regarding its Proposal, which represents a 187% premium to the closing stock price of Sonim on March 31, 2025, the day on which the AJP/Orbic Parties made the Proposal, and a 179% premium to the closing stock price on April 15, 2025.

Despite having formed the Special Committee several months ago, in January 2025, the Special Committee has been painfully slow to act, despite unprecedented market volatility and in the face of staggering financial losses, including a 2024 annual net loss of (\$33.6 million) or (\$7.13) per share. While Sonim and the AJP/Orbic Parties have engaged in some preliminary discussions regarding the Proposal, the actions of the Special Committee to date have demonstrated that the Board of Directors is more interested in entrenching themselves and current management than maximizing stockholder value. In particular, Sonim's purported denial of the AJP/Orbic Parties nominations highlights the current Board of Director's determination to remain in office and an attempt to disenfranchise stockholders from the opportunity to make a meaningful choice regarding the go-forward leadership of the Company. In addition, the Board of Directors' approval of a more than doubling of change of control severance payments to current Chief Executive Officer, Hao (Peter) Liu, demonstrates the Board of Directors and Special Committee are not interested in fulfilling their fiduciary duties to stockholders and in a manner that will allow Sonim to truly evaluate its strategic alternatives.

The AJP/Orbic Parties do not believe that it should take the launch of a proxy contest to replace the Board of Directors to motivate Sonim to do the right thing, and the AJP/Orbic Parties are committed to given stockholders a voice regarding the leadership of the Company. The AJP/Orbic Parties believe that the continued pursuit of the proxy solicitation referred to in this Proxy Statement is necessary to continue to hold the Board accountable, especially in light of the current Board of Director's efforts to entrench themselves. Sonim stockholders deserve strong, capable and open-minded independent directors, such as the AJP/Orbic Nominees, that have the experience and desire to explore every opportunity to unlock stockholder value and to return Sonim to profitability.

QUESTIONS AND ANSWERS RELATING TO THIS PROXY SOLICITATION

The following are some of the questions you may have as a stockholder, as well as the answers to those questions. The following is not a substitute for the information contained in this Proxy Statement, and the information contained below is qualified in its entirety by the more detailed descriptions and explanations contained elsewhere in this Proxy Statement. The Participants urge you to read this Proxy Statement carefully and in its entirety.

Who is making this solicitation?

The solicitation for the election of the AJP/Orbic Nominees to serve on the Board is being made by the AJP/Orbic Parties. The AJP/Orbic Parties include: (i) AJP Holding Company, LLC, who submitted the Notice to nominate the AJP/Orbic Nominees; and (ii) the other AJP/Orbic Parties, each of whom intends to vote all of the shares of Common Stock over which it has voting power (if any) as of the Record Date in favor of each of the AJP/Orbic Proposals. For more information regarding the AJP/Orbic Parties, please see *Annex A* attached to this Proxy Statement.

What are the AJP/Orbic Parties asking you to vote for?

The AJP/Orbic Parties are asking you to vote on the <u>BLUE universal proxy card</u> or <u>BLUE voting</u> instruction form at the 2025 Annual Meeting as follows:

- "FOR" the election of each of the five AJP/Orbic Nominees, to serve for a one-year term expiring at the next annual meeting of the Company's stockholders and until his or her successor is duly elected and qualified and "WITHHOLD" on the election of each of the five Opposed Company Nominees: and
- "FOR" the ratification of the appointment of Moss Adams LLP as the Company's independent registered public accounting firm for the fiscal year ending December 31, 2025.

Stockholders may vote for up to five nominees to the Board. If stockholders choose to vote for any of the Company's nominees, we recommend that stockholders "WITHHOLD" on the election of the Opposed Company Nominees.

Why are the AJP/Orbic Parties soliciting your vote?

The AJP/Orbic Parties believe that substantial change is necessary for the stockholders to maximize the value of their investment in Sonim and that such change must start at the Board level. The AJP/Orbic Parties have nominated a slate of five highly qualified, independent nominees with specific industry experience for election to the Board. The AJP/Orbic Nominees are committed to helping drive a strategic transformation of Sonim and to identify opportunities to deliver enhanced value. The AJP/Orbic Nominees are leading industry professionals with strong backgrounds in telecommunications, mobile technology and infrastructure, new product development, new product launch and marketing and the effectuation of strategic transactions.

Orbic has delivered to the Board a non-binding Proposal to acquire all of the outstanding Common Stock of the Company that such parties do not already own. Although the AJP/Orbic Nominees have not made any commitment to the AJP/Orbic Parties to do so, the AJP/Orbic Parties believe that the AJP/Orbic Nominees, if elected, will be more active than the current members of the Board in conducting a strategic review process for Sonim and to substantively engage with Orbic in respect of the Proposal and/or with third parties in respect of one or more other strategic transaction proposals that they may make to the Company from time to time. While Sonim and the AJP/Orbic Parties have engaged in some preliminary discussions regarding the Proposal, the actions of the Special Committee to date have demonstrated that the Board of Directors is more interested in entrenching themselves and current management than maximizing stockholder value. In particular, Sonim's purported denial of the AJP/Orbic Parties nominations highlights the current Board of Director's determination to remain in office and an attempt to disenfranchise stockholders from the opportunity to make a meaningful choice regarding the go-forward leadership of the Company. In addition, the Board of Directors' approval of a more than doubling of change of control severance payments to current Chief Executive Officer, Hao (Peter) Liu, demonstrates the Board of Directors and Special Committee are not interested in fulfilling their fiduciary duties to stockholders. Stockholders deserve to have a Board comprised of independent, future-forward thinking and capable directors, such as the AJP/Orbic Nominees, that have the industry experience to explore every opportunity to unlock stockholder value.



Who are the AJP/Orbic Nominees?

We are proposing that each of Douglas B Benedict, Joseph M. Glynn, Gregory M. Johnson, Surendra Singh and Michael Wallace be elected to the Board to serve for a one-year term expiring at the next annual meeting of Sonim's stockholders and until his or her successor is duly elected and qualified.

Set forth below is: (a) the name, age, any position and office with Sonim held by each such AJP/Orbic Nominee, and the term thereof, business experience during the past five years (including principal occupation and employment during the past five years, the name and principal business of any corporation or other organization in which such occupation or employment was carried on; and whether such corporation or organization is a parent, subsidiary or other affiliate of the Company), a brief discussion of the specific experience, qualifications, attributes or skills that led to the conclusion that such AJP/Orbic Nominee should serve as a director for the Sonim as of the date hereof, in light of the Company's business and structure (including such material information beyond the past five years and information on such AJP/Orbic Nominee's particular area of expertise or other relevant qualifications); and (b) any directorships held by such person during the past five years in any company with a class of securities registered pursuant to Section 12 of the Securities Exchange Act of 1934, as amended (the "**Exchange Act**"), or subject to the requirements of Section 15(d) of the Exchange Act or any company registered as an investment company under the Investment Company Act of 1940, as amended.

Name and Age	Principal Occupation or Employment and Public Company Directorships, in each case During the Last Five Years	Business Address
Douglas B. Benedict (60)	Mr. Benedict currently serves as an Executive Vice President of Corporate Development of Orbic North America, LLC since 2022. Mr. Benedict's role at Orbic relates to advising on developing and executing Orbic's organic and inorganic growth through strategy formation and execution, including M&A, capital financings, strategic alliances, and corporate investing.	1001 Isla Verde Square, Vero Beach, FL 32963
	Mr. Benedict has served as the Managing Principal of Regent Advisors since 2005, a corporate development, strategic and financing advisor to privately held company owners, boards of directors, entrepreneurs, C-suite executives and investors with respect to corporate strategy, M&A, capital structure, growth initiatives and operational efficiencies.	
	Mr. Benedict also recently served as Managing Director at Outcome Capital from 2018 to 2022. Outcome Capital was a dual focused technology and specialized life sciences healthcare investment banking firm, providing advisory services to management teams and boards of directors with respect to M&A, corporate finance, corporate strategy and strategic alliances. He also serves on the Board of Directors of CHR Solutions since 2013. CHR Solutions is a private network service provider that specializes in software business solutions (B/OSS), broadband engineering services, and managed IT, and NOC services for enterprise customers.	
	In addition, Mr. Benedict has served as an Advisory Board Member of FinPro Solutions Inc., a financial software-as-a-service (SaaS) provider of real-time financial analysis to SMEs across industry verticals that drives profitability and operational improvements, from 2022-2024. FinPro was sold to HighRadius Corporation 2024.	
	Mr. Benedict holds a AB from Harvard University in economics and an MBA from the Tuck School of Business at Dartmouth.	

Name and Age	Principal Occupation or Employment and Public Company Directorships, in each case During the Last Five Years	Business Address
	We believe that Mr. Benedict is qualified to serve on the Board given his breadth of experience and impressive track record in corporate and strategic development in the technology and software industries, stemming from his roles as Managing Director at Outcome Capital, where he provided M&A, corporate finance, corporate strategy and strategic alliances and advisory services to management teams and boards of directors in the technology sector. In addition, his experience as a board member at CHR Solutions and Fin Pro Solutions, companies both focused on software solutions, provides him with unique insights that could be applied to the Company.	
	Mr. Benedict does not currently hold, and has not within the past five years held, any position or office with the Company.	
Joseph M. Glynn (62)	Joseph M. Glynn is an experienced telecom executive who has over 35 years of experience in the mobile communications and wireless industry.	
	Mr. Glynn previously served in various leadership positions at Qualcomm Technologies, Inc. from 1997 to 2024, most recently serving as Vice President for Business Development, a position focused on building and managing strategic relationships with code division multiple access (CDMA), universal mobile telecommunications system (UMTS) and long-term evolution (LTE) carriers, and OEM/ODM's around the world, with the primary goal of creating demand for Qualcomm products and services.	
	Additionally, Mr. Glynn serves as a director since 2024 for IT&E, a telecommunications company serving communities of the Northern Mariana Islands and Guam. IT&E is a leader in wireless voice and data services and business solutions in the region, serving 90,000 wireless and 21,000 wireline customers in the region. Mr. Glynn also serves as a director of Consumer Technology Association since 2019, an advisory board helping tech companies connect, collaborate and contribute to accelerate innovation. In addition, Mr. Glynn serves on the board of 450 MHz Alliance since 2014, an international association focused on growing and promoting the use of specific RF bands. The members of the 450 MHz Alliance include wireless carriers, equipment manufacturers, and companies in various vertical markets for machine-to-machine communication. The 450 MHz Alliance is committed to promoting the potential of the 450 MHz spectrum and helping its members achieve their objectives more effectively.	
	Mr. Glynn holds a BA from Texas Christian University.	

Name and Age	Principal Occupation or Employment and Public Company Directorships, in each case During the Last Five Years	Business Address
	We believe Mr. Glynn is qualified to serve as a member of the Board because of his extensive leadership experience in telecommunications and mobile technology businesses, having spent over 35 years at Qualcomm Technologies, Inc., a leading global semiconductor and software company focused on wireless technologies. Given Mr. Glynn's breadth of experience in the telecommunications industry and experience building and managing strategic relationships across Qualcomm's product platform, we believe the Mr. Glynn's experience would be invaluable to the board.	
	Mr. Glynn does not currently hold, and has not within the past five years held, any position or office with the Company.	
Gregory M. Johnson (55)	Mr. Johnson currently serves as the Executive Vice President of Orbic North America, LLC, since 2024. Mr. Johnson's role at Orbic relates to advising on developing and executing Orbic's suite of digital financial products to provide consumers point of sale financing solutions and other point of sale transaction processing business solutions.	555 Wireless Blvd., Hauppauge, NY 11788
	In addition, Mr. Johnson serves as the Chief Executive Officer and Founder of Vintelligence since 2020, a strategic advisory firm focused on scaling business revenues through brand and product reimagination and go-to-market execution.	
	Mr. Johnson also served as a Senior Vice President for OnDeck Capital from 2018-2020. In this role, Mr. Johnson focused on driving revenue growth and transforming partnerships and business development teams representing approximately 2/3rds of OnDeck's revenue. In addition, Mr. Johnson serves as an advisor to TracerLabs since 2024, advising on go-to-market partnerships, and as an advisor to FISKL since 2023, advising on financial services relationships.	
	Mr. Johnson holds a BS from Arizona State University and MBA from the University of Phoenix.	
	We believe Mr. Johnson is qualified to serve as a member of the Board because of his extensive financial and operational expertise. Through his experience serving as an executive officer and advising companies undergoing significant strategic and financial transformations, he has developed valuable knowledge pertaining to company transformations and capital markets transactions.	
	Mr. Johnson does not currently hold, and has not within the past five years held, any position or office with the Company.	

Name and Age	Principal Occupation or Employment and Public Company Directorships, in each case During the Last Five Years	Business Address
Surendra Singh (65)	Mr. Singh currently serves as the Chief Sales and Partnership Officer of CoreStack, an AI-powered, best- in-class NextGen Cloud Governance and Management platform allowing enterprises to embrace, enhance, and extend native cloud capabilities in a unified dashboard across the most complex multi-cloud and hybrid environments. Since 2023, Mr. Singh's role at CoreStack has focused on leading global sales and partnerships, accountable for driving business value, revenue, and growth. From 2020 to 2023 Mr. Singh served as Vice President of Global Partnerships and Alliances at CoreStack. In that role, Mr. Singh focused on leading global partnerships and alliances to maximize CoreStack's business and revenue potential.	2210 246 th Place NE, Sammamish, WA 98074
	Prior to joining CoreStack, Mr. Singh spent over 25 years at Microsoft from 1995 to 2020, where he served in various roles including as Senior Director, Hyperscalers & MSPs, One Commercial Partner and Sr. Director, Partner Hosting & Cloud Services).	
	Mr. Singh holds an MBA from Northwestern University- Kellogg School of Management and Bachelor of Engineering for the National Institute of Technology Durgapur.	
	We believe Mr. Singh is qualified to serve as a member of the Board because he has over 30 years of sales leadership, technology and innovation experience, including 25 years at Microsoft, a leading global software company, known for its diverse range of products and services, including operating systems, productivity software, and cloud computing platforms. In addition, he has extensive public and private company experience.	
	Mr. Singh does not currently hold, and has not within the past five years held, any position or office with the Company.	
Michael Wallace (58)	Mr. Wallace was a Senior Vice President of Emerging Business at Qualcomm Technologies, Inc. from 2003- 2021. Mr. Wallace's role at Qualcomm related to the management of ten unique business units that included Mobile App Store-BREW, VOIP over IP platform for PTT-QChat, IoT Smart Cities, GPS reselling business, and wireless charging for electric vehicles. From 1998 to 2003 Mr. Wallace served as Vice President of Sales and Marketing at Qualcomm, where he was responsible for sales, marketing and logistics for Qualcomm's Handset division.	2218 Via Tiempo, Cardiff, CA 92007
	Mr. Wallace served as a Director of LinkNYC from 2019 to 2021. LinkNYC is a first-of-its-kind communications network that has replaced pay phones across the five boroughs. Each LinkNYC structure provides super-fast, free public Wi-Fi, phone calls, device charging, and a tablet for access to city services, maps, and directions. Mr. Wallace holds a BA in Accounting from Mercer University and a BA in Finance from University of North Texas.	

Name and Age	Principal Occupation or Employment and Public Company Directorships, in each case During the Last Five Years	Business Address
	We believe Mr. Wallace is qualified to serve as a member of the Board because of his significant experience in telecommunications and mobile technology and infrastructure, as well as his deep expertise in mobile technology sales, marketing, logistics and manufacturing, as a result of his 20 years at Qualcomm Technologies, Inc. In addition, Mr. Wallace, has significant experience in accounting and financial operations, that would be extremely valuable to the Company's Board.	
	Mr. Wallace does not currently hold, and has not within the past five years held, any position or office with the Company.	

According to publicly available information, as of the filing of this Proxy Statement, the Board consists of five directors. This Proxy Statement is soliciting proxies to elect Douglas B. Benedict, Joseph M. Glynn, Gregory M. Johnson, Surendra Singh and Wallace to serve on the Board at the 2025 Annual Meeting.

If elected, the AJP/Orbic Nominees intend to work actively to discuss the issues and challenges facing Sonim and resolve them together. By utilizing their respective leadership, industry, sales, marketing and business development experience and working constructively, the Orbic Nominees believe they can effect positive change at the Sonim that is in the best interest of the Company's stockholders.

You should refer to the Company Proxy Statement, when it is filed by Sonim with the SEC, for the names, background, qualifications and other information concerning the Company's nominees.

If I vote for the AJP/Orbic Nominees, am I agreeing to a transaction between the Company and Orbic?

No. We are not soliciting proxies for, or asking for your consent to approve, any transaction involving Sonim and Orbic, whether pursuant to the Proposal or otherwise, and a vote "**FOR**" the AJP/Orbic Nominees is not necessarily a vote to sell Sonim to Orbic or any other person. However, the AJP/Orbic Parties believe your vote "**FOR**" the AJP/Orbic Nominees may be viewed as a signal of support for Sonim to seriously consider strategic transactions, including a transaction with the AJP/Orbic Parties. Although the AJP/Orbic Nominees have not made any commitment to the AJP/Orbic Parties to do so, the AJP/Orbic Parties believe that the AJP/Orbic Nominees, if elected, are more likely than the current members of the Board to advocate in favor of a strategic review process and to substantively engage with Orbic in respect of the Proposal and/or with third parties in respect of one or more other strategic transaction proposals that they may make to Sonim from time to time.

Who can vote at the 2025 Annual Meeting?

According to the Sonim's Annual Report filed on Form 10-K with the SEC on March 31, 2025, the Common Stock is the Company's only outstanding class of capital stock. Only stockholders of record as shown on Sonim's books at the close of business on the Record Date are entitled to vote at the 2025 Annual Meeting or any adjournment thereof. Accordingly, stockholders who sell their shares before the Record Date (or acquire them after the Record Date) may not vote such shares. Stockholders of record on the Record Date will retain their voting rights in connection with the 2025 Annual Meeting even if they sell their shares after the Record Date.

Each stockholder is entitled to one vote per share of Common Stock on all matters to be voted on at the 2025 Annual Meeting. Holders of shares of Common Stock are not entitled to cumulative voting rights.

How do proxies work?

The Participants are asking you to appoint [•] as your proxy holders to vote your shares of Common Stock at the 2025 Annual Meeting. You make this appointment by voting the enclosed **BLUE** universal proxy card or **BLUE** voting instruction form or by using one of the voting methods described below. Giving us your proxy means you authorize the proxy holder to vote your shares of Common Stock at the 2025 Annual Meeting, according to the directions you provide. You may vote for all, some, or none of the AJP/Orbic Nominees, and/or all, some or none of the Company's

nominees, provided that if you mark more than five **"FOR"** boxes with respect to the election of directors, all of your votes for the election of directors will be deemed invalid. Regardless of whether you are able to attend the 2025 Annual Meeting, you are urged to complete the enclosed **BLUE** universal proxy card or **BLUE** voting instruction form and return it in the enclosed self-addressed, prepaid envelope or by instructing us by telephone or via the Internet as to how you would like your shares of Common Stock voted (instructions are on your **BLUE** universal proxy card or **BLUE** voting instruction form). All valid proxies received prior to the meeting will be voted. Except as otherwise provided in this Proxy Statement, if you specify a choice with respect to any item by marking the appropriate box on the proxy, the shares of Common Stock will be voted in accordance with that specification.

IF YOU RETURN A VALID <u>BLUE UNIVERSAL PROXY CARD</u> OR <u>BLUE VOTING</u> <u>INSTRUCTION FORM</u> AND DO NOT MARK A VOTE WITH RESPECT TO PROPOSAL 2, THE SHARES OF COMMON STOCK REPRESENTED THEREBY WILL BE VOTED "FOR" THE AUDITOR PROPOSAL; AND IN THE PROXY HOLDER'S DISCRETION AS TO OTHER MATTERS THAT THE PARTICIPANTS DO NOT KNOW, A REASONABLE TIME BEFORE THE SOLICITATION, ARE TO BE PRESENTED AT THE 2025 ANNUAL MEETING.

IMPORTANTLY, IF YOU MARK MORE THAN FIVE "FOR" BOXES WITH RESPECT TO THE ELECTION OF DIRECTORS, ALL OF YOUR VOTES FOR THE ELECTION OF DIRECTORS WILL BE DEEMED INVALID. IF YOU MARK FEWER THAN FIVE "FOR" BOXES WITH RESPECT TO THE ELECTION OF DIRECTORS, YOUR SHARES WILL BE VOTED "FOR" THE NOMINEES YOU HAVE SO MARKED AS WELL AS SUCH AJP/ORBIC NOMINEES, AS DETERMINED IN THE PROXY HOLDER'S DISCRETION SO THAT THERE IS A TOTAL OF FIVE "FOR" VOTES.

In the event that the AJP/Orbic Parties withdraw the nomination of the AJP/Orbic Nominees or abandon their solicitation, any votes cast in favor of the AJP/Orbic Nominees will be disregarded and not be counted, whether such vote is provided on the Company's universal proxy card or our **BLUE** universal proxy card or **BLUE** universal proxy c

With respect to votes cast in favor of Sonim's nominees or on matters other than the election of directors, in the event that we withdraw our nomination of the AJP/Orbic Nominees or abandon their solicitation, we will still submit such votes to the independent inspector.

Except as set forth in this Proxy Statement, we do not know of any other matters to be presented for approval by the stockholders at the 2025 Annual Meeting. Unless you indicate otherwise on the <u>BLUE universal</u> proxy card or <u>BLUE voting instruction form</u>, you also authorize your proxy holders to vote your shares of Common Stock in their discretion on any matters not known by us at the time this Proxy Statement was printed and that, under the Amended and Restated By-Laws of Sonim (the "By-Laws"), may be properly presented for action by the stockholders at the 2025 Annual Meeting.

What is the quorum requirement for the 2025 Annual Meeting?

In order to carry on the business of the 2025 Annual Meeting, there must be a quorum. This means the holders of record of at least one-third of the shares of Common Stock issued and outstanding and entitled to vote at the 2025 Annual Meeting must be present in person or represented by proxy. Abstentions and votes withheld will be counted as present and entitled to vote for purposes of determining the presence of a quorum at the 2025 Annual Meeting, but will not be counted as votes cast. As described below under the Q&A "What is a broker non-vote?", we do not expect that there will be any "broker non-votes" at the 2025 Annual Meeting.

What is the effect of an abstain vote or the withholding of a vote?

Directors shall be elected by a plurality of the votes of the shares present in person, by remote communication, if applicable, or represented by proxy at the meeting and entitled to vote generally on the election of directors. For the election of directors, stockholders may vote "FOR" a nominee, or "WITHHOLD" their vote with respect to a nominee. A properly executed proxy marked to "WITHHOLD" a vote with respect to the election of any or all nominees will be counted for purposes of determining whether there is a quorum, but will not be considered to have been voted for or against such nominee. Therefore, a proxy marked "WITHHOLD" with respect to a specific nominee will result in such nominee receiving fewer 'FOR" votes for purposes of determining the nominees receiving the most votes.

With regard to all other proposals, a stockholder may vote "FOR", "AGAINST", or to "ABSTAIN". If a stockholder abstains from voting as to any matter, then the shares of Common Stock held by such stockholder shall be deemed present at the meeting for purposes of determining a quorum and for purposes of calculating the vote with respect to such matter and shall have the effect of a vote AGAINST the matter.

What is a broker non-vote?

A "broker non-vote" occurs when a broker holding shares for a beneficial owner has discretionary authority to vote on "routine" matters brought before a stockholder meeting, but the beneficial owner of the shares fails to provide the broker with specific instructions on how to vote on any "non-routine" matters brought to a vote at the stockholder meeting. Under the rules governing brokers' discretionary authority, if a stockholder receives proxy materials from or on behalf of both us and the Company, then brokers holding shares in such stockholder's account will not be permitted to exercise discretionary authority regarding any of the proposals to be voted on at the Annual Meeting, whether "routine" or not. As a result, there would be no broker non-votes by such brokers. In such case, if you do not submit any voting instructions to your broker, then your shares will not be counted in determining the outcome of any of the proposals at the Annual Meeting, nor will your shares be counted for purposes of determining whether a quorum exists.

What vote is required to elect the nominees?

According to the By-Laws, directors shall be elected by a plurality of the votes cast by the holders of stock present or represented by proxy at the 2025 Annual Meeting and entitled to vote on the nominees' election (meaning, assuming that the Board remains the same size as it is currently, those five nominees receiving the greatest number of votes cast **"FOR"** shall be elected). Importantly, if you mark more than five **"FOR"** boxes with respect to the election of directors, all of your votes for the election of directors will be deemed invalid.

Stockholders do not have the right to cumulate their votes in the election of directors. Votes withheld and broker non-votes, if any, are not votes cast and will result in the applicable nominees receiving fewer"FOR" votes for purposes of determining the nominees receiving the most votes. A properly executed proxy marked to "WITHHOLD" a vote with respect to the election of any nominee will be counted for purposes of determining whether there is a quorum, but will not be considered to have been voted for or against such nominee. Therefore, a proxy marked "WITHHOLD" with respect to a specific nominee will result in such nominee receiving fewer "FOR" votes for purposes of determining the nominees receiving the most votes.

What is the voting standard with respect to the other proposals described in this Proxy Statement?

Assuming there is a quorum at the 2025 Annual Meeting, the approval of the Auditor Proposal will require the affirmative vote of the holders of majority of the voting power of the shares present in person or represented by proxy at the meeting and entitled to vote on the matters. Abstentions will be counted as present and entitled to vote for purposes of determining the presence of a quorum at the 2025 Annual Meeting, and will have the effect of a vote AGAINST the Auditor Proposal.

If other matters are properly brought before the 2025 Annual Meeting, the vote required will be determined in accordance with applicable law, the listing standards and rules of Nasdaq, Sonim's Amended and Restated Certificate of Incorporation (the "Charter") and the By-laws, as applicable.

What should I do in order to vote for the AJP/Orbic Proposals?

If your shares of Common Stock are held of record in your own name, please authorize a proxy to vote by marking, signing, dating and returning the enclosed **BLUE** universal proxy card in the postage-paid envelope provided or by instructing us by telephone or via the Internet as to how you would like your shares of Common Stock voted (instructions are on your **BLUE** universal proxy card).

If you hold your shares of Common Stock in "street name" with a bank, brokerage firm, dealer, trust company or other institution or nominee, only they can exercise your right to vote with respect to your shares of Common Stock and only upon receipt of your specific instructions. Accordingly, it is critical that you promptly give instructions to your bank, brokerage firm, dealer, trust company or other institution or nominee to ensure that a **BLUE** universal proxy card or a **BLUE** voting instruction form is submitted on your behalf. Please follow the instructions to authorize a proxy to vote provided on the enclosed **BLUE** voting instructions form. If your bank, brokerage firm, dealer, trust company or other nominee provides for voting instructions to be delivered to them by Internet or telephone, instructions will be included on the enclosed **BLUE** universal proxy card or **BLUE** voting instruction form.

YOUR VOTE IS VERY IMPORTANT. If you do not plan to attend the 2025 Annual Meeting, we encourage you to read this Proxy Statement and date, sign and return your completed <u>BLUE universal proxy card</u> or <u>BLUE voting instruction form</u> prior to the 2025 Annual Meeting so that your shares of Common Stock will be represented and voted in accordance with your instructions. Even if you plan to attend the 2025 Annual Meeting, we recommend that you authorize a proxy to vote your shares of Common Stock using the <u>BLUE universal proxy card</u> or <u>BLUE voting instruction form</u> in advance as described above to ensure that your vote will be counted if you later decide not to attend the 2025 Annual Meeting.

The AJP/Orbic Parties recommend that I vote "FOR" the election of five AJP/Orbic Nominees. How should I vote with respect to the Company nominees?

You will have the ability to vote for any combination (up to five total) of our AJP/Orbic Nominees and the Company's nominees. We recommend that you vote **"WITHHOLD"** on the election of the Opposed Company Nominees. However, we believe the best opportunity to elect the AJP/Orbic Nominees is to vote **"FOR"** all of the AJP/Orbic Nominees, and **"WITHHOLD"** on, or not vote **"FOR"**, any Company nominee — on the **BLUE** proxy card or **BLUE** voting instruction form.

How do I revoke a proxy?

Any stockholder has the power to revoke a previously submitted proxy at any time before it is exercised even if you submitted a proxy card or form sent to you by the Company. If you are a registered holder of shares of Common Stock, you may revoke a previously submitted proxy by:

- signing, dating and returning the enclosed <u>BLUE universal proxy card</u> or <u>BLUE voting instruction</u> form or any other later-dated proxy in the postage-paid envelope provided;
- Submitting evidence of your revocation to Sonim's Corporate Secretary at Sonim Technologies, Inc., 4445 Eastgate Mall, Suite 200 San Diego, CA 92121;
- Submitting another proxy over the Internet or by telephone prior to 11:59 p.m., Eastern Time, on [•], 2025; or
- Attending and voting at the 2025 Annual Meeting.

Please note, however, that only your last-dated proxy will count. Any proxy may be revoked at any time prior to its exercise at the 2025 Annual Meeting as described in this Proxy Statement. Attending the 2025 Annual Meeting alone without taking one of the actions set forth above will not revoke your proxy.

Stockholders who hold their shares of Common Stock in "street name" with a bank, brokerage firm, dealer, trust company or other institution or nominee will need to notify the person responsible for their account to revoke or withdraw previously given instructions. You may also provide your bank, brokerage firm, dealer, trust company or other nominee with new voting instructions. Only your latest dated instructions will count. Unless revoked in the manner set forth above and subject to the foregoing, duly authorized proxies in the form enclosed will be voted at



the 2025 Annual Meeting in accordance with your instructions. We request that a copy of any revocation sent to the Company, or any revocation notification sent to the person responsible for a bank or brokerage account also be sent to us, at c/o Alliance Advisors LLC, 150 Clove Rd, #400, Little Falls Township, NJ 07424, so that we may be aware of any revocation of a proxy.

PLEASE DO NOT RETURN ANY UNIVERSAL PROXY CARD YOU MAY RECEIVE FROM THE COMPANY OR OTHERWISE AUTHORIZE A PROXY (OTHER THAN ON THE <u>BLUE UNIVERSAL</u><u>PROXY CARD</u> OR <u>BLUE VOTING INSTRUCTION FORM</u> DELIVERED BY US TO YOU) TO VOTE YOUR SHARES OF COMMON STOCK AT THE 2025 ANNUAL MEETING, NOT EVEN AS A PROTEST VOTE. IF YOU HAVE ALREADY SENT A PROXY CARD TO THE COMPANY OR OTHERWISE AUTHORIZED A PROXY TO VOTE YOUR SHARES OF COMMON STOCK AT THE 2025 ANNUAL MEETING, IT IS NOT TOO LATE TO CHANGE YOUR VOTE. TO REVOKE YOUR PRIOR PROXY AND CHANGE YOUR VOTE, SIMPLY SIGN AND RETURN THE ENCLOSED <u>BLUE UNIVERSAL PROXY</u> CARD OR <u>BLUE VOTING INSTRUCTION FORM</u> IN THE POSTAGE-PAID ENVELOPE PROVIDED. ONLY YOUR LATEST DATED PROXY WILL BE COUNTED.

Who is paying for the solicitation?

The expense of soliciting proxies for the 2025 Annual Meeting by the Participants is being borne by the AJP/Orbic Parties. The AJP/Orbic Parties expect to seek reimbursement of such solicitation expenses from Sonim. In the event that the AJP/Orbic Parties do seek reimbursement of such expenses, they do not intend to submit the question of such reimbursement to a vote of stockholders of the Company.

Whom should I call if I have any questions about the solicitation?

If you have any questions or need assistance in voting your shares of Common Stock, please call our proxy solicitor, Alliance Advisors LLC, 150 Clove Rd, #400, Little Falls Township, NJ 07424. Stockholders may call toll-free at 833-218-3964 or email: orbic@allianceadvisors.com.

YOUR VOTE IS IMPORTANT, NO MATTER HOW FEW SHARES OF COMMON STOCK YOU OWN. THE AJP/ORBIC PARTIES URGE YOU TO SIGN, DATE, AND RETURN THE ENCLOSED <u>BLUE UNIVERSAL PROXY CARD</u> OR <u>BLUE VOTING INSTRUCTION FORM</u> TODAY TO VOTE "FOR" EACH OF DOUGLAS B. BENEDICT, JOSEPH M. GLYNN, GREGORY M. JOHNSON, SURENDRA SINGH AND MICHAEL WALLACE TO BE ELECTED TO THE BOARD, "WITHHOLD" ON THE ELECTION OF THE OPPOSED COMPANY NOMINEES (i.e. [•], [•], [•], [•] and [•]) and "FOR" THE AUDITOR PROPOSAL.

PROPOSAL 1 ELECTION OF AJP/ORBIC NOMINEES

We propose that the stockholders elect each of Douglas B. Benedict, Joseph M. Glynn, Greogory M. Johnson, Surendra Singh and Michael Wallace to the Board at the 2025 Annual Meeting. According to publicly available information, as of the filing of this Proxy Statement, the Board consists of five directors.

The initial term of each AJP/Orbic Nominee, if elected, would be until the 2026 annual meeting of the Company's stockholders and until his or her successor is duly elected and qualified in accordance with the Charter and the By-Laws. Each AJP/Orbic Nominee has executed a written consent to be named in this Proxy Statement and to serve as a director of the Company if so elected.

We believe that the AJP/Orbic Nominees would be valuable additions to the Board and that they would bring the necessary business and industry experience, future forward thinking and urgency needed for Sonim to evaluate all opportunities to maximize stockholder value, including a sale of the Company or one or more other strategic transactions. We further believe that the AJP/Orbic Nominees' extensive experience, qualifications and skills would add significant value to the Board and that the interests of the Company and its stockholders would be best served by the election of the AJP/Orbic Nominees to the Board. Under the leadership of the present Board, the Company has financially underperformed, incurred unnecessary expenses, failed to innovate in line with current trends, and its strategies to revitalize the Company's business have not been effective. Further, the Special Committee of the Board has failed to act with the necessary speed and urgency for evaluating potential strategic alternatives, a delay that has further eroded stockholder value. Sonim and its stockholders are in desperate need of a new leadership team that is equipped to evolve and respond to changes in the market, act in a financial responsible manner and actively drive the Company forward and to recognize when conducting business as usual on a standalone basis is unlikely to deliver the best result for stockholders. The AJP/Orbic Nominees have all the necessary traits, background and experience to drive and execute on such a process and effectuate meaningful change at the Sonim.

Each of the Corporate Governance Principles and the Standards for Director Independence, each of which are available on Sonim's website at *https://www.sonimtech.com/about/corporate-responsibility*, set forth guidelines to assist the Board in making a determination whether a director is independent from the Company. Except as otherwise set forth in this Proxy Statement, the AJP/Orbic Parties have no knowledge of any facts that would reasonably prevent the determination by the Board that each of the AJP/Orbic Nominees is independent under the applicable standards, including the Exchange Act, paragraph (a)(1) of Item 407 of Regulation S-K, any applicable rules of Nasdaq, the Company's Corporate Governance Principles and the Company's Standards for Director Independence (and including with respect to the heightened independence standards for service on the Audit Committee of the Company).

In addition, each AJP/Orbic Nominee understands that, if elected as a director of Sonim, such AJP/Orbic Nominee would have an obligation to act in the best interests of the Company and the stockholders in accordance with his or her duties as a director.

We do not expect that any AJP/Orbic Nominee will be unable to stand for election. If any AJP/Orbic Nominee is unable to serve or for good cause will not serve, we may seek to replace such AJP/Orbic Nominee with a substitute nominee to the extent substitution is permissible under applicable law and the Company's organizational documents.

We reserve the right to further nominate, substitute or add additional persons, or subtract or remove persons, as nominees for election to the Board, including without limitation in the event that: (a) Sonim purports to increase or decrease the number of directorships; (b) the Company makes or announces any changes to the By-Laws or takes or announces any other action that purports to have, or if consummated would purport to have, the effect of disqualifying any of the AJP/Orbic Nominees or any additional or substitute nominee nominated pursuant to the foregoing; and/or (c) any AJP/Orbic Nominee is unable to serve or for good cause will not serve as a director. Additional nominations made pursuant to the preceding clauses (a) and/or (b) are without prejudice to the position of the AJP/Orbic Parties that any attempt to change the size of the Board or disqualify any AJP/Orbic Nominee is would constitute unlawful manipulation of the Company's corporate machinery. We further reserve the right to: (a) withdraw any AJP/Orbic Nominees; and/or (b) nominate fewer than all of the AJP/Orbic Nominees listed herein and/or to re-designate one or more such individuals as alternative nominees.

If we are permitted to substitute a nominee or propose an additional nominee, we will file and deliver supplemental proxy materials, including a revised proxy card, disclosing the information relating to any substitute nominee or additional nominee that is required to be disclosed in solicitations for proxies for election of directors pursuant to Section 14 of the Exchange Act. Only in such case will the shares of Common Stock represented by the enclosed **BLUE** universal proxy card or **BLUE** voting instruction form be voted for substitute nominees or additional nominees. We further reserve the right to (i) withdraw any or all of the AJP/Orbic Nominees and/or (ii) nominate fewer than all of the AJP/Orbic Nominees listed herein and/or to re-designate one or more of such individuals as alternate nominees.

The Participants have previously provided the required notice to the Company pursuant to the universal proxy rules, including Rule 14a-19(a)(1) under the Exchange Act. The Participants intend to solicit the holders of shares representing at least 67% of the voting power of the Company's shares of stock entitled to vote on the election of directors in support of the AJP/Orbic Nominees and the AJP/Orbic Proposals.

Information Regarding the AJP/Orbic Nominees

Information pertaining to the AJP/Orbic Nominees, including the name, age, present principal occupation, business address, and business experience for the past five years and certain other information, is set forth in the question-and-answer section of the proxy statement under the section entitled "Who are the AJP/Orbic Nominees?", which the Participants urge you to read. This information has been furnished to us by the AJP/Orbic Nominees. Other than as disclosed in this Proxy Statement, including under the section directly below entitled "Arrangements between the AJP/Orbic Nominees and the Other Participants", there is no arrangement or understanding between any of the Nominees and any other person(s) pursuant to which any such AJP/Orbic Nominee was or is to be selected as a director or nominee of the Company.

You should refer to the Company Proxy Statement when it is filed by the Company with the SEC for the names, background, qualifications and other information concerning the Company's nominees.

Arrangements between the AJP/Orbic Nominees and the Other Participants

Each AJP/Orbic Nominee has executed a written consent (the "Consent") agreeing to be named in the Company's proxy materials and to serve as a director of the Company if so elected.

AJP/Orbic Nominees Mr. Benedict and Mr. Johnson are both affiliates of Orbic and receive compensation from Orbic in connection with their service in their respective positions with Orbic. Mr. Benedict serves as an Executive Vice President of Corporate Development and Mr. Johnson serves as an Executive Vice President of Financial Services. Mr. Benedict has entered into an indemnification agreement with an affiliate of Orbic. Outside of standard compensatory arrangements commensurate with their services to Orbic, there are no other no arrangements or understandings between or among Orbic and Messrs. Benedict and Johnson.

AJP and Orbic anticipate entering into standard indemnification agreements with each of the AJP/Orbic Nominees relative to their nomination and participation in this proxy solicitation.

Other than the foregoing, there are no arrangements or understandings between or among any of the Participants in this solicitation or any other person or persons pursuant to which the nomination of the AJP/Orbic Nominees described herein is to be made.

Compensation of the Company's Directors

Except as otherwise described herein or otherwise provided in this Proxy Statement, if elected to the Board, the AJP/Orbic Nominees will not receive any compensation from Orbic or the other Participants to serve as directors. We expect, however, that they will receive whatever compensation the Board has established for non-employee directors of the Company unless and until the Board determines to change such compensation.

According to the Company's Schedule Definitive 14A, filed with the SEC on June 5, 2024 (the "**Company 2024 Proxy Statement**"), non-employee directors of the Company were entitled to receive the following compensation in fiscal year 2023:

- Board retainer: \$35,000 annually
- Audit Committee Chair Retainer: \$15,000 annually

- Compensation Committee Chair Retainer: \$10,000 annually
- Nominating and Corporate Governance Committee Chair Retainer: \$7,500 annually
- Audit Committee (non-chair) Member Retainer: \$7,500 annually
- Compensation Committee (non-chair) Member Retainer: \$5,000 annually
- Nominating and Corporate Governance Committee (non-chair) Member Retainer: \$3,750 annually
- Non-Executive Chairperson receives an additional annual equity award of restricted stock units having a grant date fair market value of \$50,000 under the Companies Equity Incentive Plan.
- Equity Grant: Annual award of restricted stock units with a value of \$60,000

The Participants also believe that the Company maintains, at its expense, a policy of insurance which insures its directors and officers. The Charter further provides that, to the full extent permitted by the Delaware General Corporation Law or any other applicable law currently or hereafter in effect, no director of the Company will be personally liable to the Company or its stockholders for or with respect to any acts or omissions in the performance of his or her duties as a Director of the Company. The Charter also provides (as further stated and qualified as set forth therein) that the Company is authorized to provide for indemnification of directors, officers, employees and agents by the Company to the full extent permitted by the Delaware General Corporation Law or any other applicable law as currently or hereafter in effect. Further, the By-Laws also provide (as further stated and qualified as set forth therein) that the Company will to the fullest extent permitted by applicable law indemnify any person who is or was involved in any manner or is threatened to be made so involved in any threatened, pending, or completed investigation, claim, action, suit, or proceeding by reason of the fact that such person is or was or had agreed to become a director or officer of the Company. The Participants expect that the AJP/Orbic Nominees, if elected, will be exculpated and indemnified in connection with their service as directors of the Company to the same extent exculpation and indemnification is provided to the current directors of the Company under the Charter and By-Laws and be covered by the policy of insurance which insures the Company's directors and officers.

Except as otherwise provided in this Proxy Statement, none of the AJP/Orbic Nominees or any of their respective associates has received any cash compensation, cash bonuses, deferred compensation, compensation pursuant to plans, or other compensation, from, or in respect of, services rendered on behalf of the Company that is required to be disclosed under, or is subject to any arrangement described in Item 402 of Regulation S-K promulgated under the Exchange Act ("Regulation S-K").

Interests of the AJP/Orbic Nominees

Each of the AJP/Orbic Nominees may be deemed to have an interest in his or her nomination for election to the Board by virtue of any compensation or other rights that each of the AJP/Orbic Nominees may receive from Sonim as a director if elected to the Board; please see a section of this Proxy Statement entitled *Compensation of the Company's Directors* directly above, and the Company Proxy Statement, when it is filed by the Company with the SEC, for disclosures with respect to director compensation.

Other than as set forth in this section of the Proxy Statement or in*Annex A*, none of the persons listed on *Annex A* of this Proxy Statement, including any AJP/Orbic Nominee (with the exception of Mr. Benedict and Mr. Gregory, who are affiliates of Orbic), or any associate of the foregoing persons, has any substantial interest, direct or indirect, by security holdings or otherwise, in any matter to be acted upon at the 2025 Annual Meeting.

The information herein regarding each AJP/Orbic Nominee has been furnished to us by such AJP/Orbic Nominee.

THE AJP/ORBIC PARTIES STRONGLY URGE YOU TO VOTE "FOR" EACH OF DOUGLAS B. BENDEDICT, JOSEPH M. GLYNN, GREOGRY M. JOHNSON, SURENDRA SINGH AND MICHAEL WALLACE TO BE ELECTED TO THE BOARD, AND "WITHHOLD" ON THE ELECTION OF THE OPPOSED COMPANY NOMINEES. THE ORBIC PARTIES INTEND TO VOTE ALL OF THEIR RESPECTIVE SHARES OF COMMON STOCK HELD AS OF THE RECORD DATE "FOR" THE ELECTION OF THE FIVE AJP/ORBIC NOMINEES, "WITHHOLD" ON THE ELECTION OF THE FIVE OPPOSED COMPANY NOMINEES.



PROPOSAL 2 AUDITOR PROPOSAL

We expect that the Company will in its proxy statement for the 2025 Annual Meeting include a proposal that the stockholders vote to ratify the appointment of Moss Adams LLP as the Company's independent registered public accounting firm for the fiscal year ending December 31, 2025.

Additional information regarding this proposal will be contained in the Company Proxy Statement when it is filed by the Company with the SEC.

THE AJP/ORBIC PARTIES RECOMMEND THAT YOU VOTE "FOR" THE AUDITOR PROPOSAL.

THE AJP/ORBIC PARTIES INTEND TO VOTE THEIR COMMON STOCK "FOR" THE AUDITOR PROPOSAL.

OTHER PROPOSALS

Except as set forth in this Proxy Statement, we do not know of any other matters to be presented for approval by the stockholders at the 2025 Annual Meeting. If, however, we learn of any other proposals made at a reasonable time before the 2025 Annual Meeting, we will either supplement this Proxy Statement and provide stockholders with an opportunity to vote by proxy directly on such matters, or will not exercise discretionary authority with respect thereto. If other matters are properly presented thereafter, the persons named as proxies in the enclosed **BLUE** universal proxy card or **BLUE** voting instruction form will vote the shares of Common Stock represented thereby in accordance with their discretion pursuant to the authority granted in the proxy.

NO APPRAISAL OR DISSENTER'S RIGHTS

Stockholders will not have rights of appraisal or similar dissenter's rights with respect to any matters identified in this Proxy Statement to be acted upon at the 2025 Annual Meeting.

SOLICITATION OF PROXIES

The solicitation of proxies for the AJP/Orbic Nominees will be made by the AJP/Orbic Parties. However, by virtue of Instruction 3 of Item 4 of Schedule 14A promulgated under the Exchange Act, each of the Participants may be considered participants in the solicitation.

Proxies may be solicited by mail, facsimile, telephone, electronic mail, Internet, in person and by advertisements. All written soliciting materials by the Participants, including any emails or scripts to be used in soliciting proxies, will be filed under the cover of Schedule 14A on the date of first use. Solicitations may also be made by certain of the respective partners, directors, officers, members and employees of the Participants, none of whom will, except as described in *Annex A* attached hereto or elsewhere in this Proxy Statement, receive additional compensation for such solicitation. The AJP/Orbic Nominees, in their capacities as such, may make solicitations of proxies but will not receive compensation for acting as AJP/Orbic Nominees.

Alliance Advisors has been retained to provide solicitation and advisory services in connection with the 2025 Annual Meeting. Pursuant to this engagement, Alliance Advisors will receive aggregate fees not to exceed \$200,000 for its services, plus reimbursement of reasonable out-of-pocket expenses. Alliance Advisors may be indemnified against certain liabilities and expenses, including certain liabilities under the federal securities laws. It is anticipated that Alliance Advisors will employ up to 25 persons to solicit the Company's stockholders as part of this solicitation. Alliance Advisors does not believe that any of its directors, officers, employees, affiliates or controlling persons, if any, is a "participant" in this proxy solicitation.

Arrangements will also be made with custodians, nominees and fiduciaries for forwarding proxy solicitation materials to beneficial owners of shares of Common Stock held as of the Record Date. Orbic will reimburse such custodians, nominees and fiduciaries for reasonable and documented expenses incurred in connection therewith.

The expense of soliciting proxies for the 2025 Annual Meeting incurred by or on the Participants' behalf is being borne by the AJP/Orbic Parties. The AJP/Orbic Parties expect to seek reimbursement of such solicitation expenses from the Company, but do not intend to submit the question of such reimbursement to a vote of security holders of the Company. The Board, which will include five of the AJP/Orbic Nominees, if all are elected, would be required to evaluate and consider any requested reimbursement consistent with their fiduciary duties to the Company and the stockholders. We anticipate that the total expenses that Orbic will incur in furtherance of, or in connection with, the solicitation of proxies for the 2025 Annual Meeting will be approximately [•]. The actual amount could be higher or lower depending on the facts and circumstances arising in connection with any such solicitation. As of the date hereof, the AJP/Orbic Parties have incurred approximately [•] of solicitation expenses.

CERTAIN INFORMATION REGARDING THE PARTICIPANTS

As described herein, the Participants in the proxy solicitation are comprised of the AJP/Orbic Parties and the AJP/Orbic Nominees. One or more Participants is, or was within the past year, party to the contracts, arrangements or understandings with respect to securities of Sonim that are set forth below or elsewhere in this Proxy Statement (including in the section of this Proxy Statement entitled in the section entitled "Interests of the AJP/Orbic Nominees"), in each case as further described below or in such other section of the Proxy Statement.

On January 10, 2025, Orbic entered into the AJP LOI with AJP for the purchase by Orbic of 973,173 shares of Common Stock of Sonim at a purchase price of \$4.21 per share, which was equal to the current market price of the shares of Common Stock of the Company plus a 30% premium, for aggregate consideration of \$4.1 million. In addition, the AJP LOI provides for AJP to grant Orbic an option to purchase an additional 486,586 shares of Common Stock of Sonim and a right of first purchase relative to remaining 486,587 shares of Common Stock retained by AJP. The AJP LOI provides that the purchase price will be paid as follows: (i) \$200,000 on the date of signing of a definitive purchase agreement as a non-refundable deposit; and (ii) the balance to be paid within six months of the closing of the transaction. The AJP LOI also provides for Orbic to pledge the shares of common stock being sold to AJP as security for the payment. Orbic and AJP have negotiated, finalized and placed in escrow signed definitive documents to carry out the terms of the AJP LOI. The AJP LOI movies as the astrona to carry out the terms of the AJP LOI. The scrow remains in place and has not been released.

On February 1, 2025 Orbic and AJP executed, but did not deliver, a Securities Purchase Agreement with regard to, among other things, the purchase by Orbic from AJP of 973,173 shares of Common Stock.

On February 3, 2025, Mr. Wang notified the Board of Directors of Sonim and its legal counsel, Venable LLP, that AJP and Orbic had finalized documentation to consummate the transactions contemplated by the AJP LOI and that Orbic's counsel would be following up shortly with the Special Committee to present its view on a proposal to move forward with Sonim in a collaborative arms-length manner to maximize stockholder value.

On February 3, 2025, Mr. Parveen Narula, Orbic's Chief Executive Officer, sent an email to the Board of Directors of Sonim and its legal counsel, Venable LLP, introducing himself formally and that each party's respective attorneys review a proposed confidentiality and non-disclosure agreement prior to Orbic sharing further information regarding its proposal.

On February 4, 2025, Equiniti Trust Company, LLC, Sonim's transfer agent, advised counsel to Orbic that Sonim had placed a stop transfer order with respect to the transfer of the shares of Common Stock held by AJP.

On March 11, 2025, AJP and Orbic entered into the Proxy Agreement pursuant to which, the Proxy Agreement granted Orbic sole voting power over all 1,946,345 shares of Sonim common stock held by AJP to use in connection with a contemplated proxy solicitation for the election of a slate of nominees to the Company's board of directors at the 2025 Annual Meeting. The Proxy Agreement also provides that AJP may not dispose of any shares of Common Stock of Sonim without the consent of Orbic during the term of the Proxy Agreement.

Orbic and AJP are in discussions concerning the possible sale or other transfer to Orbic of up to 60% of the membership interests in AJP. These discussions have not been concluded. In connection with such discussions, the transactions contemplated by the AJP LOI may be amended or terminated. There can be no assurance that such discussions will result in definitive agreements with respect to such matters.

The following is a summary of certain ongoing litigation matters relating to certain of the Participants:

Reliance Communications, LLC v. Chuan Wang, Teleepoch Limited LLC, Uni America LLC, Sonim Technologies, Inc., 24-CV-4433. This action is pending in the United States District Court for the Eastern District of New York. The complaint alleges that Chuan Wang ("Mr. Wang"), owner of Teleepoch Limited LLC ("Teleepoch"), Teleepoch, and Uni America ("Uni"), which is also controlled by Mr. Wang, misappropriated Reliance technology ("Reliance") and design for a mobile hotspot featuring a single millimeter wave antenna by providing it to Sonim, a Reliance competitor. As a procedural matter, the action has been voluntarily dismissed against Mr. Wang, Teleepoch, and Uni. It is still pending against Sonim. Sonim has filed a motion to dismiss, for which oral argument was held on March 27, 2025. At the court's direction, the parties submitted post-argument letters as concluding arguments. The court has not yet rendered a decision on the motion.

The Participants could be considered to have a material interest in the Orbic Proposals to the extent that the election of any of the AJP/Orbic Nominees, would have the effect of facilitating the Proposal, which could result in the Participants (and/or affiliates thereof) beneficially owning 100% of the Common Stock or of Sonim's assets. Further, to the extent that the AJP/Orbic Proposals, irrespective of whether they result in the election of any of the AJP/Orbic Nominees to the Board, cause Sonim to more substantially engage with the Participants regarding the Acquisition (and irrespective of whether such engagement results in the consummation of the Proposal), the Participants may be deemed to have an interest in the AJP/Orbic Proposals that are different from or in addition to those of other holders of the Common Stock.

The Participants may be deemed to have an interest in the AJP/Orbic Proposals by virtue of their respective direct and/or indirect ownership of Common Stock (including without limitation any indirect exposure to investments made in or with respect to the Common Stock through their equity interests, if any, in other Participants), to the extent that the AJP/Orbic Proposals may have an effect on the market price of the Common Stock.

Other than as set forth herein, in *Annex A* or in the sections of this Proxy Statement entitled "*Information Regarding the AJP/Orbic Nominees*", "*Arrangements between the AJP/Orbic Nominees and the Other Participants*" and "*Compensation of Company Directors*", as of the filing of this Proxy Statement, no participant and no associate of any participant has any arrangement or understanding with any person or persons with respect to any future employment by Sonim or its affiliates or with respect to any future transactions to which the Company or any of its affiliates will or may be a party.

Annex A hereto includes information pertaining to the Participants in this solicitation, including, as applicable, the name, present principal occupation or employment, business address, and certain other information with respect to such Participants.

As of the date hereof, the AJP/Orbic Parties collectively own 1,947,345 shares of Common Stock of record and beneficially, representing approximately 30.1% of the outstanding shares of Common Stock of the Company (based on 6,324,057 shares of Common Stock outstanding as of March 24, 2025, as reported in the Company's Annual Report on Form 10-K filed with the SEC on March 31, 2025).

The AJP/Orbic Nominees are not the record or beneficial owners of any shares of Common Stock.

Information as to any substantial interest, direct or indirect, by security holdings or otherwise of the participants in this solicitation with respect to the AJP/Orbic Proposals is set forth in the section entitled "*Interests of the AJP/Orbic Nominees*" above and/or herein. Except as otherwise set forth herein and in*Annex A*, which is incorporated herein by reference, none of the Participants in this solicitation beneficially owns any securities of the Company or has any personal ownership interest, direct or indirect, in any securities of the Company.

The Company has disclosed in its Annual Report filed on Form 10K with the SEC on March 31, 2025, that as of as of March 24, 2025, there were 6,324,057 shares of Common Stock outstanding. The Company Proxy Statement, when it is filed by the Company with the SEC, is expected to provide the current number of shares of Common Stock outstanding and entitled to vote at the 2025 Annual Meeting as of the Record Date. Each share of Common Stock outstanding as of the Record Date is entitled to one vote on all matters presented at the 2025 Annual Meeting.

As of the date hereof, the Participants hold securities of the Company in the amounts and manner indicated below.

Name	Ownership	
AJP Holding Company, LLC	Direct Holding: 1,946,345 shares of Common Stock, comprised of 1,946,345 shares of Common Stock held in record name. The beneficial ownership of the shares of Common Stock are also attributable to: (i) Jeffrey Wang, the sole manager of AJP Holding Company, LLC; (ii) Orbic North America, LLC; (iii) Ashima Narula, the sole member and manager of Orbic North America, LLC.; and (iv) Parveen Narula, the Chief Executive Officer of Orbic North America, LLC.	
Orbic North America, LLC	Aggregate Beneficial Ownership: All of the 1,946,345 shares of Common Stock stated directly above. Direct Holding: (i) 1,000 shares of Common Stock held in record name and (ii) 1,946,345 shares of Common Stock held by AJP Holding Company LLC. Orbic is deemed to beneficially own all of the 1,946,345 shares of Common Stock stated above as beneficially owned in aggregate by AJP Holding Company, LLC. The beneficial ownership of the shares of Common Stock are also attributable to: (a) Ashima Narula, the sole member and manager of Orbic North America, LLC and (b) Parveen Narula, the Chief Executive Officer of Orbic North America, LLC.	
	Aggregate Beneficial Ownership: All (i)1,000 shares of Common Stock held in record name. (ii) 1,946,345 shares of Common Stock held by AJP Holding Company.	
	All of the 1,947,345 shares of Common Stock stated directly above.	
Jeffrey Wang	Direct Holding: None	
	Aggregate Beneficial Ownership: Mr. Wang, as the managing member of AJP Holding Company, LLC may be deemed to beneficially own all of the 1,946,345 shares of Common Stock stated above as beneficially owned in aggregate by AJP Holding Company, LLC.	
Parveen Narula	Direct Holding: 1,000 shares of Common Stock held in record name.	
	Aggregate Beneficial Ownership: Mr. Narula, as the spouse of Ms. Narula managing member of Orbic North America, LLC, may be deemed to beneficially own (i) 1,000 shares of Common Stock stated above and (ii) 1,946,345 shares of Common Stock stated above as beneficially owned in aggregate by Orbic North America, LLC.	
	All of the 1,947,345 shares of Common Stock stated directly above.	
Ashima Narula	Direct Holding: None.	
	Aggregate Beneficial Ownership: Ms. Narula, as the managing member of Orbic North America, LLC, may be deemed to beneficially own (i) 1,000 shares of Common Stock stated above and (ii) 1,946,345 shares of Common Stock stated above as beneficially owned in aggregate by Orbic North America, LLC.	
	All of the 1,947,345 shares of Common Stock stated directly above.	

The date of purchase and number of shares of Common Stock purchased by the Participants in the last two years are set forth in *Annex A* to this Proxy Statement.

Other than as set forth in this Proxy Statement or inAnnex A hereto, no Participant in this solicitation owns any securities of the Company of record but not beneficially.

The securities of the Company described in *Annex A* hereto as purchased by the Participants were purchased by such Participants with working capital (which may, at any given time, include margin loans made by brokerage firms in the ordinary course of business). Other than as set forth in this Proxy Statement, no part of the purchase price or market value of any securities of the Company described in *Annex A* hereto are represented by funds that were borrowed or otherwise obtained for the purpose of acquiring or holding such securities by any Participant.

The shares of Common Stock which certain of the Participants hold in "street name" may be held in brokerage custodian accounts which, from time to time in the ordinary course, may utilize margin borrowing in connection with purchasing, borrowing or holding of securities, and such shares may thereby have been, or in the future may become, subject to the terms and conditions of such margin debt and terms, together with all other securities held therein.

Other than as set forth in this Proxy Statement or in*Annex A* hereto, after reasonable inquiry, no Participant, and no associate of any Participant in this solicitation, owns beneficially, directly or indirectly, or of record but not beneficially, any securities of the Company, or any parent or subsidiary of the Company.

For purposes of completeness, Jeffrey Wang is a current director of Sonim, having served in such capacity since July 2022, and in such capacity earned [•] in fees in the aggregate.

Other than as set forth in this Proxy Statement or in *Annex A* hereto, no Participant in this solicitation and no associate of any Participant in this solicitation has had or will have a direct or indirect material interest in any transaction since the beginning of the Company's last fiscal year or any currently proposed transactions in which the Company was or is to be a participant and the amount involved exceeds the lesser of (i) 1% of the Company's total assets and (ii) \$120,000.

There are no material proceedings in which the AJP/Orbic Nominees or any of their respective associates is a party adverse to the Company or any of its subsidiaries, or material proceedings in which such AJP/Orbic Nominee or any such associate has a material interest adverse to the Company or any of its subsidiaries.

There exist no family relationships between any AJP/Orbic Nominee and any director or executive officer of the Company.

None of the AJP/Orbic Nominees has been involved in any legal proceedings during the past ten years that would be required to be disclosed under Item 401(f) of Regulation S-K promulgated under the Exchange Act and that are material to an evaluation of the ability or integrity of any such nominee to become a director of the Company.

During the past ten years, no Participant has been convicted in a criminal proceeding (excluding traffic violations or similar misdemeanors).

None of the AJP/Orbic Nominees is a current or former officer of the Company and no AJP/Orbic Nominee was an employee of the Company during the fiscal year ended December 31, 2024. During such fiscal year, no executive officer of the Company served as a member of the compensation committee (or other board committee performing equivalent functions or, in the absence of any such committee, the entire board of directors) of another entity of which any AJP/Orbic Nominee was an executive officer. There exist no interlocking relationships that would have required disclosure under Item 407(e)(4) of Regulation S-K, had the AJP/Orbic Nominees been directors of the Company.

CERTAIN ADDITIONAL INFORMATION

Some banks, brokerage firms, dealers, trust company and other nominee record holders may be participating in the practice of "householding" proxy statements and annual reports. This means that only one copy of this Proxy Statement may have been sent to multiple stockholders sharing an address. We will promptly deliver a separate copy of the document to you if you write or call our proxy solicitor, Alliance Advisors. Stockholders may call toll-free at 833-218-3964 or email: orbic@allianceadvisors.com. If you want to receive separate copies of our proxy materials in the future, or if you are receiving multiple copies and would like to receive only one copy for your household, you should contact your bank, broker or other nominee record holder, or you may contact our proxy solicitor at the above address and phone number.

Because the AJP/Orbic Parties have initiated a contested proxy solicitation, we understand that banks and brokers with account holders who are stockholders of the Company will not be householding our proxy materials.

This Proxy Statement is dated April 16, 2025. You should not assume that the information contained in this Proxy Statement is accurate as of any date other than such date, and the mailing of this Proxy Statement to stockholders shall not create any implication to the contrary.

In addition to carefully reading this Proxy Statement in its entirety, you are advised to carefully read any additional soliciting materials that may be filed under cover of Schedule 14A in respect of this solicitation when such materials become available, as they may contain additional important information. You may obtain a free copy of this Proxy Statement and any additional soliciting materials that we file with the SEC at the SEC's website at *www.sec.gov*, or by contacting Alliance Advisors at the address and phone number indicated above.

Please refer to the Company Proxy Statement and annual report, when they are filed by the Company with the SEC, for certain additional information and disclosure required to be made by the Company in connection with the 2025 Annual Meeting and in accordance with applicable law.

YOUR VOTE IS IMPORTANT, NO MATTER HOW FEW SHARES OF COMMON STOCK YOU OWN. THE AJP/ORBIC PARTIES STRONGLY URGE YOU TO VOTE "FOR" DOUGLAS B. BENDEDICT, JOSEPH M. GLYNN, GREOGRY M. JOHNSON, SURENDRA SINGH AND MICHAEL WALLACE EACH OF TO BE ELECTED TO THE BOARD, "WITHHOLD" ON THE ELECTION OF THE OPPOSED COMPANY NOMINEES AND RECOMMEND THAT YOU VOTE "FOR" THE AUDITOR PROPOSAL, BY MARKING, SIGNING, DATING AND RETURNING THE ENCLOSED BLUE UNIVERSAL PROXY CARD OR BLUE VOTING INSTRUCTION FORM IN THE POSTAGE PAID ENVELOPE PROVIDED TO YOU WITH THIS PROXY STATEMENT.

IF YOU HAVE SIGNED THE **BLUE** UNIVERSAL PROXY CARD AND NO MARKING IS MADE, YOU WILL BE DEEMED TO HAVE GIVEN A DIRECTION TO VOTE ALL THE SHARES OF COMMON STOCK REPRESENTED BY THE **BLUE** UNIVERSAL PROXY CARD **"FOR"** EACH OF DOUGLAS B. BENDICT, JOSEPH M. GLYNN, GREOGRY M. JOHNSON, SURENDRA SINGH AND MICHAEL WALLACE TO BE ELECTED TO THE BOARD, **"WITHHOLD"** ON THE ELECTION OF THE OPPOSED COMPANY NOMINEES, AND **"FOR"** THE AUDITOR PROPOSAL.

IF YOU SIGN, DO NOT MARK AND RETURN A <u>BLUE VOTING INSTRUCTION FORM</u> TO YOUR BROKER, YOUR BROKER WILL CAUSE YOUR SHARES OF COMMON STOCK TO BE VOTED IN ACCORDANCE WITH THE FOREGOING INSTRUCTIONS APPLICABLE TO A SIGNED AND UNMARKED <u>BLUE UNIVERSAL PROXY CARD</u>.

PLEASE DO NOT RETURN ANY UNIVERSAL PROXY CARD YOU MAY RECEIVE FROM THE COMPANY OR OTHERWISE AUTHORIZE A PROXY (OTHER THAN ON THE **BLUE** UNIVERSAL PROXY CARD OR **BLUE** VOTING INSTRUCTION FORM DELIVERED BY US TO YOU) TO VOTE YOUR SHARES OF COMMON STOCK AT THE 2025 ANNUAL MEETING, NOT EVEN AS A PROTEST VOTE. IF YOU HAVE ALREADY SENT A PROXY CARD TO THE COMPANY OR OTHERWISE AUTHORIZED A PROXY TO VOTE YOUR SHARES OF COMMON STOCK AT THE 2025 ANNUAL MEETING, IT IS NOT TOO LATE TO CHANGE YOUR VOTE. TO REVOKE YOUR PRIOR PROXY AND CHANGE YOUR VOTE, SIMPLY DATE, SIGN AND RETURN THE ENCLOSED **BLUE** UNIVERSAL PROXY CARD OR **BLUE** VOTING INSTRUCTION FORM IN THE POSTAGE-PAID ENVELOPE PROVIDED OR FOLLOW THE INSTRUCTIONS ON YOUR **BLUE** UNIVERSAL PROXY CARD TO VOTE BY TELEPHONE OR VIA THE INTERNET. ONLY YOUR LATEST DATED PROXY WILL BE COUNTED.

INCORPORATION BY REFERENCE

WE HAVE OMITTED FROM THIS PROXY STATEMENT CERTAIN DISCLOSURE REQUIRED BY APPLICABLE LAW THAT IS EXPECTED TO BE INCLUDED IN THE COMPANY PROXY STATEMENT RELATING TO THE 2025 ANNUAL MEETING (WHICH HAS NOT YET BEEN FILED BY THE COMPANY) BASED ON OUR RELIANCE ON RULE 14A-5(C) UNDER THE EXCHANGE ACT. SUCH DISCLOSURE OMITTED FROM THIS PROXY STATEMENT AND EXPECTED TO BE INCLUDED IN THE COMPANY PROXY STATEMENT INCLUDES: CERTAIN BIOGRAPHICAL INFORMATION AND INFORMATION ABOUT THE BACKGROUNDS AND QUALIFICATIONS OF THE COMPANY'S DIRECTORS AND EXECUTIVE OFFICERS, INFORMATION CONCERNING ALL MATTERS REQUIRING THE APPROVAL OF STOCKHOLDERS, INCLUDING THE ELECTION OF DIRECTORS, INFORMATION CONCERNING EXECUTIVE COMPENSATION, INFORMATION CONCERNING ANY ARRANGEMENTS WHICH MAY RESULT IN A CHANGE IN CONTROL OF THE COMPANY, SECTION 16 BENEFICIAL OWNERSHIP REPORTING COMPLIANCE OF THE COMPANY'S DIRECTORS AND EXECUTIVE OFFICERS, INFORMATION CONCERNING CERTAIN RELATIONSHIPS AND RELATED PARTY TRANSACTIONS, INFORMATION CONCERNING THE COMPANY'S PROCEDURES FOR NOMINATING DIRECTORS, INFORMATION CONCERNING THE COMMITTEES OF THE BOARD AND OTHER INFORMATION CONCERNING THE BOARD SUCH AS LEADERSHIP STRUCTURE, BOARD MEETING AND ATTENDANCE, INFORMATION ON HOW TO OBTAIN DIRECTIONS TO BE ABLE TO ATTEND AND VOTE AT THE 2025 ANNUAL MEETING AND VOTE LIVE; AND PROCEDURES FOR SUBMITTING PROPOSALS FOR INCLUSION IN THE COMPANY PROXY STATEMENT AT THE NEXT ANNUAL MEETING. INFORMATION CONCERNING THE DATE BY WHICH STOCKHOLDER PROPOSALS INTENDED TO BE PRESENTED AT THE NEXT ANNUAL MEETING OF STOCKHOLDERS MUST BE RECEIVED BY THE COMPANY FOR INCLUSION IN THE COMPANY PROXY STATEMENT AND FORM OF PROXY FOR THAT MEETING IS ALSO CONTAINED IN THE COMPANY PROXY STATEMENT.

STOCKHOLDERS ARE DIRECTED TO REFER TO THE COMPANY PROXY STATEMENT (WHEN IT BECOMES AVAILABLE) AND ANNUAL REPORT (FILED WITH THE SEC ON MARCH 31, 2025) TO BE FILED WITH THE SEC FOR CERTAIN ADDITIONAL INFORMATION AND DISCLOSURE REQUIRED TO BE MADE BY THE COMPANY IN CONNECTION WITH THE 2025 ANNUAL MEETING, INCLUDING THE COMPANY'S NOMINEES AS REQUIRED BY ITEM 7 OF SCHEDULE 14A, AND IN ACCORDANCE WITH APPLICABLE LAW. STOCKHOLDERS CAN ACCESS THE COMPANY PROXY STATEMENT (WHEN IT BECOMES AVAILABLE) AND ANY OTHER RELEVANT DOCUMENTS DISCLOSING THIS INFORMATION, WITHOUT COST, ON THE SEC'S WEBSITE AT WWW.SEC.GOV. STOCKHOLDERS SHOULD REFER TO THE COMPANY PROXY STATEMENT FOR THE 2025 ANNUAL MEETING, WHEN IT IS FILED BY THE COMPANY, IN ORDER TO REVIEW THIS DISCLOSURE. THE INFORMATION CONCERNING THE COMPANY CONTAINED IN THIS PROXY STATEMENT HAS BEEN TAKEN FROM, OR IS BASED UPON, PUBLICLY AVAILABLE DOCUMENTS ON FILE WITH THE SEC AND OTHER PUBLICLY AVAILABLE INFORMATION. ALTHOUGH WE HAVE NO KNOWLEDGE THAT WOULD INDICATE THAT STATEMENTS RELATING TO THE COMPANY CONTAINED IN THIS PROXY STATEMENT IN RELIANCE UPON PUBLICLY AVAILABLE INFORMATION ARE INACCURATE OR INCOMPLETE, TO DATE WE HAVE NOT HAD ACCESS TO THE BOOKS AND RECORDS OF THE COMPANY, WERE NOT INVOLVED IN THE PREPARATION OF SUCH INFORMATION AND STATEMENTS AND ARE NOT IN A POSITION TO VERIFY SUCH INFORMATION AND STATEMENTS. ALL INFORMATION RELATING TO ANY PERSON OTHER THAN THE PARTICIPANTS IS GIVEN ONLY TO OUR KNOWLEDGE. SEE ANNEX B FOR INFORMATION REGARDING PERSONS WHO MAY BE DEEMED TO BENEFICIALLY OWN MORE THAN 5% OF THE SHARES OF COMMON STOCK AND THE OWNERSHIP OF THE SHARES OF COMMON STOCK BY THE DIRECTORS AND MANAGEMENT OF THE COMPANY.

April 16, 2025

Thank you for your consideration and support.

/s/ Parveen Narula

Parveen Narula, Chief Executive Officer Orbic North America, LLC

INFORMATION CONCERNING PARTICIPANTS IN THE SOLICITATION

AJP Holding Company, LLC, Orbic North America, LLC, Jeffrey Wang, Parveen Narula, Ashima Narula, Douglas B. Benedict, Joseph M. Glynn, Gregory M. Johnson, Surendra Singh and Michael Wallace may be deemed "participants" under SEC rules in this solicitation. Information regarding the participants in the solicitation is set forth below.

Except as described herein, no Participant in this solicitation beneficially owns any securities of the Company or has any personal ownership interest, direct or indirect, in any securities of the Company. Set forth in this *Annex A* are transactions in the Company's securities effected by the participants in this solicitation within the past two years.

The shares of Common Stock that the Participants hold in "street name" may be held in brokerage custodian accounts which, from time to time in the ordinary course, may utilize margin borrowing in connection with purchasing, borrowing or holding of securities, and such shares of Common Stock may thereby have been, or in the future may become, subject to the terms and conditions of such margin debt and terms, together with all other securities held therein.

Except as described herein, as of the date hereof, no part of the purchase price or market value of any securities of the Company described in *Annex A* are represented by funds that were borrowed or otherwise obtained for the purpose of acquiring or holding such securities by any participant.

PERSONS MAKING THE SOLICITATION:

The name, principal business address and the principal occupation or employment of the AJP/Orbic Parties is set forth below.

AJP Holding Company, LLC

AJP Holding Company, LLC, a Delaware limited liability company whose principal business address is P.O. Box 2729 Sunnyvale, California 94807. AJP Holding Company, LLC is a private investment entity for Mr. Wang and his family members. Mr. Jeffrey Wang is the sole manager of AJP Holding Company, LLC.

Orbic North America, LLC

Orbic North America, LLC is a New York limited liability company whose principal business address is 555 Wireless Blvd., Hauppauge, New York 11788. Orbic North America LLC is a technology company focused on developing and manufacturing innovative mobile solutions from smartphones and tablets to mobile hotspots and connected laptops.

Jeffrey Wang

Jeffrey Wang is a citizen of the United States. Mr. Wang's principal business address is 1098 Harrison St., San Francisco, California. The principal occupation of Mr. Wang is a Software Engineer at Plaid Inc., a Californiabased financial services company. Mr. Wang also currently serves as a member of the Board of Directors of Sonim Technologies, Inc. Mr. Wang is the sole manager of AJP Holding Company, LLC.

Parveen Narula

Parveen Narula is a citizen of the United States. Mr. Narula's principal business address is 555 Wireless Blvd., Hauppauge, New York 11788. The principal occupation of Mr. Narula is Chief Executive Officer of Orbic North America LLC.

Ashima Narula

Ashima Narula is a citizen of the United States. Ms. Narula's principal business address is 555 Wireless Blvd., Hauppauge, New York 11788. Ms. Narula is the sole member and manager of Orbic North America, LLC.

AJP/ORBIC NOMINEES

Please see the Q&A entitled "Who are the AJP/Orbic Nominees", above.

Annex A-1

TRANSACTIONS IN THE SECURITES OF THE COMPANY

AJP/Orbic Party Transactions

AJP Holding Company LLC

AJP Holding Company LLC, acquired 1,946,345 shares of Common Stock through a private placement from Sonim Technologies, Inc. for the aggregate purchase price of \$17,500,000 on July 13, 2022.

Orbic North America, LLC

On January 10, 2025, Orbic North America, LLC entered into a non-binding Preliminary Summary of Terms and Conditions with AJP Holding Company, LLC for the purchase of 973,173 shares of common stock of the Company at a purchase price of \$4.21 per share. In addition, the AJP LOI provides for AJP Holding Company to grant Orbic an option to purchase an additional 486,586 shares of common stock of the Issuer and a right of first purchase relative to remaining 486,587 shares of common stock retained by AJP.

On February 1, 2025, Orbic and AJP executed, but did not deliver, a Securities Purchase Agreement with regard to, among other things, the purchase by Orbic from AJP of 973,173 shares of Common Stock.

On March 18, 2025, Orbic purchased 1,000 shares of common stock of the Company in the open market at a price of \$2.19 per share.

Annex A-2

BLUE UNIVERSAL PROXY CARD

PRELIMINARY BLUE PROXY CARD, SUBJECT TO COMPLETION DATED APRIL [•], 2025

PROXY SONIM TECHNOLOGIES, INC. THIS <u>BLUE</u> PROXY CARD IS SOLICITED ON BEHALF OF THE AJP/ORBIC PARTIES FOR THE 2025 ANNUAL MEETING OF STOCKHOLDERS

The undersigned hereby constitutes and appoints ______ and ______ and each of them as proxies, each with full power of substitution, and authorizes each of them to represent and to vote all of the shares of Sonim Technologies Inc. ("Sonim") common stock that the undersigned is entitled to vote at the 2025 Annual Meeting of Stockholders (the "Annual Meeting") of Sonim in such manner as they, or either of them, may determine on any matters that may properly come before the Annual Meeting or any postponements or adjournments thereof and to vote on the matters set forth on the reverse side as directed by the undersigned. The Annual Meeting will be held at ______ on _____, at ______ Time. The undersigned hereby revokes any proxies previously given.

THIS PROXY, WHEN PROPERLY EXECUTED, WILL BE VOTED IN THE MANNER DIRECTED HEREIN. IF NO SUCH DIRECTION IS MADE, THIS PROXY WILL BE VOTED "FOR" THE FIVE (5) AJP/ORBIC PARTIES' NOMINEES LISTED IN PROPOSAL 1 AND FOR PROPOSAL 2

THIS PROXY WILL BE VALID UNTIL THE COMPLETION OF THE ANNUAL MEETING. THIS PROXY WILL ONLY BE VALID IN CONNECTION WITH THE AJP/ORBIC PARTIES SOLICIATION OF PROXIES FOR THE ANNUAL MEETING.

Important Notice Regarding the Availability of Proxy Materials for the Annual Meeting of Stockholders to be held on [•] 2025

THE AJP/ORBIC PARTIES PROXY STATEMENT AND FORM OF BLUE PROXY CARD ARE AVAILABLE AT: http://web.viewproxy.com/Orbic/2025

The AJP/Orbic Parties strongly recommends that stockholders vote "FOR" the Five (5) AJP/Orbic nominees and to vote "WITHHOLD" on all Sonim nominees listed below in proposal 1.

Proposal 1. Proposal 1 – Election of FIVE directors, serving for a term until the 2026 Annual Meeting of Stockholders, or until their successors are duly elected and qualified.

You may submit votes "FOR" up to Five nominees in total. You are permitted to vote for less than Five nominees. Importantly, if you mark more than Five "FOR" boxes with respect to the



election of directors, all of your votes for the election of directors will be deemed invalid. If you mark fewer than Five "FOR" boxes with respect to the election of directors, this proxy card, when duly executed, will be voted only "FOR" those nominees you have selected.



AJP/Orbic recommends voting "FOR" the election of all five AJP/Orbic nominees below.

NOMINEES:	FOR	
(1) Douglas B. Benedict		
(2) Joseph M. Glynn		
(3) Gregory M. Johnson		
(4) Surenda Singh		
(5) Michael Wallace		

 $\ensuremath{\mathsf{AJP}}\xspace{\mathsf{Orbic}}$ recommends voting "WITHHOLD" on the election of all five Sonim nominees below.

NOMINEES:	FOR	WITHOLD
(1) Director 1		
(2) Director 2		
(3) Director 3		
(4) Director 4		
(5) Director 5		

AJP/Orbic recommends voting "FOR" the auditor proposal below.

Proposal 2. Proposal 2 – to ratify the appointment of Moss Adams LLP as the Company's independent registered public accounting firm for the fiscal year ending December 31, 2025.

FOR 🗆 AGAINST 🗆 ABSTAIN 🗆

Please sign exactly as name appears hereon. When shares are held by joint tenants, both should sign. When signing as attorney, executor, administrator, trustee, or guardian, please give full title as such. If a corporation, please sign in full corporate name by the President or other authorized officer. If a partnership, please sign in partnership name by authorized person.

Date _

Signature _

Signature (Joint Owners) _

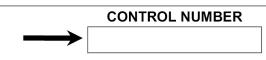
▲ PLEASE DETACH ALONG PERFORATED LINE AND MAIL IN THE ENVELOPE PROVIDED. ▲

PRELIMINARY BLUE PROXY CARD, SUBJECT TO COMPLETION DATED APRIL [•], 2025

THIS IS THE BLUE PROXY CARD

YOUR VOTE IS IMPORTANT

Please take a moment now to vote your Shares of Sonim Technologies Inc. for the upcoming 2025 Annual Meeting



PROXY VOTING INSTRUCTIONS

Please have your 11-digit control number ready when voting by Internet or Telephone.



You may vote by telephone or Internet 24 hours a day, 7 days a week. Your telephone or Internet vote authorizes the named proxies to vote your shares in the same manner as if you had marked, signed and returned the **BLUE** universal proxy card from The AJP/Orbic Parties.